

REA VIPINGO PLANTATIONS

ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2017



2017



Table of contents

| | Page No |
|---|---------|
| Company information | 2 |
| Notice of Meeting | 3 |
| Chairman's statement | 4-5 |
| Report of the directors | 6-9 |
| Statement of directors' responsibilities | 10 |
| Independent auditors' report | 11-12 |
| Financial statements: | |
| Consolidated statement of profit or loss and other comprehensive income | 13 |
| Company statement of profit or loss and other comprehensive income | 14 |
| Consolidated statement of financial position | 15 |
| Company statement of financial position | 16 |
| Consolidated statement of changes in equity | 17-18 |
| Company statement of changes in equity | 19-20 |
| Consolidated statement of cash flows | 21 |
| Company statement of cash flows | 22 |
| Notes to the consolidated financial statements | 23-82 |



Company information

Directors

The directors of the company are as follows:

Oliver Fowler
Neil Cuthbert
Richard Robinow
Stephen Waruhiu
Brown Ondego

Secretary and registered office

Ian Hodson,
Certified Public Secretary (Kenya),
1st Floor, Block D,
Wilson Business Park,
P.O. Box 17648, Nairobi 00500

Registrars and transfer office

Custody and Registrars Services Limited,
Bruce House, Standard Street,
P.O. Box 8484, Nairobi 00100

Independent auditors

Deloitte & Touche,
Certified Public Accountants (Kenya),
P.O. Box 84712, Mombasa 80100

Principal Bankers

Commercial Bank of Africa Limited
Upper Hill,
P.O. Box 30437, Nairobi 00100

NIC Bank Limited,
Masaba Road,
P.O. Box 44599, Nairobi 00100

National Bank of Commerce Limited
P.O. Box 1863, Dar-es-Salaam
Tanzania

Advocates

Kaplan & Stratton,
Williamson House,
4th Ngong Avenue,
P.O. Box 40111, Nairobi 00100



Notice of meeting

Notice is hereby given that the twenty third annual general meeting of the company will be held at Southern Sun Mayfair Hotel, Parklands Road, Nairobi on Friday 23 March 2018, at 10.00 a.m. for the following purposes:

1. Introduction

As ordinary business:

2. To receive and consider the company's annual report and financial statements for the year ended 30 September 2017.
3. To confirm the payment of interim dividends amounting to Shs 20.00 per share (400%) and to confirm the recommendation of the directors that no final dividend be paid in respect of the year ended 30th September 2017.
4. To elect directors in accordance with the company's Articles of Association.
5. To approve the directors' remuneration for the year ending 30 September 2018.
6. To note that Deloitte & Touche will continue in office as auditors of the company in accordance with the provisions of section 721 (2) of the Kenyan Companies Act, 2015 and to authorise the directors to fix the auditor's remuneration for the ensuing financial year in accordance with section 724 (1) of the Kenyan Companies Act, 2015.

By order of the board

I R HODSON

Secretary

5 February 2018

Note:

Election of directors
Article 82E states as follows:

No person, other than a Director retiring at the meeting, shall, unless recommended by the Directors for election, be eligible for appointment as a Director at any General Meeting unless, not less than seven nor more than twenty-one days before the day appointed for the meeting, there shall have been delivered to the Secretary a notice in writing signed by a Member, duly qualified to attend and vote at the meeting for which notice has been given, of his intention to propose such person for election and notice in writing, signed by the person to be proposed, of his/her willingness to be elected.



Chairman's statement

The company faced a number of challenges during the year to 30th September 2017 but, despite these, produced a very satisfactory profit before tax of Shs 1,304 million, significantly better than had been expected during the early part of the year.

Following an unusually prolonged period of high demand and high prices, we faced an inevitable correction in the market during the second half of 2016. Demand from several key markets, including premium price markets, dropped significantly and, as a result, we reduced production across all estates.

The downturn in demand coincided with a severe drought that affected most of East Africa but in particular affected our Tanzanian estates and Vipingo which are all located along the coast. The April/May 2016 rains in the coastal regions were materially below average and the situation was exasperated by the failure of the "short" November rains.

As a consequence of the unusually dry conditions leaf cutting was restricted during the period December 2016 to May 2017 particularly in Tanzania where production was reduced by over 35% in that period.

Fortunately, demand for group fibre stabilised in our main markets by about mid year and, to an extent helped by our lower production, we were able to sell all of our production at, considering the market correction, quite remunerative prices.

The May 2017 rains along the coast were good and during the remainder of the financial period we received a good distribution of rain allowing the estates to recover and end the period with good leaf positions.

For the reasons mentioned, overall group fibre production for the year was 17,166 tonnes, some 2,854 tonnes or 14% less than the previous record year. The lower production, and lower prices, resulted in turnover being 14% less than the previous year at Shs 3,528 million.

During the year the group adopted the amendments to International Accounting Standards 16 and 41 relating to the accounting treatment of bearer plants. The financial statements for 2016 have been restated to reflect these amendments. Although the profit before tax was significantly less than the restated profit achieved during the previous year, an exceptional year in all respects, the result achieved during the year under review was, in the circumstances, very satisfactory.

The Tanga spinning mill produced 2,257 tonnes of yarn and ropes during the year, very close to the volume achieved in the previous year. Sales were well balanced across international and regional markets but margins were, and continue to be, under pressure.

The Dwa horticulture division had a mixed year with volumes of baby corn, the main year round crop, lower than previous years. This was, however, offset by the growth of our seed business which produced a very satisfactory return.



Chairman's statement *(Continued)*

In recent months a Power Purchase Agreement has been concluded with Kenya Power and Lighting Company Limited for a 1.44 MW biomass energy generating plant that we propose to build at Dwa. Once operational, the estate will be self-sufficient in power and will have an income from the sale of the surplus to the national grid.

The sale and lease back of land at Vipingo to Centum Investment Company Limited is proceeding and operations at the estate continue to run normally.

The current year has started well and we are well sold at remunerative prices similar to those achieved during the latter part of 2016/2017. Volumes, particularly on the coastal estates which have enjoyed good rainfall distribution since last May, are in line with expectations and provided the April/May rains are satisfactory, should be maintained throughout the remainder of the current financial period. Dwa has not had particularly good November/December rains and volumes may again be slightly lower than expected.

The spinning mill continues to operate in a difficult market situation with prices under pressure to the extent that the business is currently very marginal.

Provided the April rains, particularly at Dwa estate, are satisfactory, and demand and prices of sisal fibre are maintained, your directors expect that we will produce a satisfactory trading result during the current period. However, as noted above, the rains at Dwa are critical, as is the stability of demand for fibre from our key markets.

On behalf of the board, I would like to record my appreciation to all the group's staff for their excellent efforts and continued support throughout the year.

OLIVER FOWLER
CHAIRMAN
5 February 2018



Report of the directors

The directors present their report together with the audited financial statements of the company and its subsidiaries for the year ended 30 September 2017 which disclose the state of affairs of the group and the company.

Incorporation and registered office

The company is incorporated in Kenya under the Kenyan Companies Act, 2015 as a limited liability public company and is domiciled in Kenya. The address of the registered office is shown on page 2.

Principal activities

The company is engaged in the cultivation of sisal and the production of sisal fibre and also acts as a holding company. The principal businesses of the subsidiary companies comprise the cultivation and production of sisal and horticultural produce, manufacture of sisal yarns and twines, sisal export and commission agent.

Results

The results of the group for the year are set out in the consolidated statement of profit or loss and other comprehensive income on page 13.

Business Review

The year was characterised by below average rainfall at all locations and significantly reduced prices for sisal fibre.

Total sisal fibre production was 17,166 tonnes (2016: 20,020 tonnes) and spun product production was 2,257 tonnes (2016: 2,306 tonnes). The average price of sisal fibre reduced by approximately \$196 per tonne.

Information relating to the individual operating units is given below. Areas are given as at 30 September 2017 and crops are stated for the whole year ended on that date and referred to as the 2017 crop year.

Dwa

The Dwa Estate is situated at Kibwezi, some 200 kilometres from Nairobi, just north of the Nairobi/Mombasa highway. The estate covers an area of 8,957 hectares made up as follows:

| | Hectares |
|----------------|-----------------|
| Mature sisal | 3,507 |
| Older sisal | 121 |
| Immature sisal | 1,397 |
| Nurseries | 132 |
| Other areas | 3,689 |
| Horticulture | 111 |
| | 8,957 |

Overall the rains at Dwa during the year were again below average and leaf availability was lower than expected. A total of 6,674 tonnes of fibre was baled on the estate (2016: 7,131 tonnes).

The annual replant at Dwa is carried out, in the main, prior to the November rains, which are historically the more reliable in the area and, during 2017, some 471 hectares of new sisal were planted. It is intended that going forward Dwa will plant in the region of 470 hectares per annum.

The rains during November and December 2017 have been less than expected but will be sufficient providing that the estate receives satisfactory rainfall in April.



Report of the directors *(Continued)*

Business Review *(Continued)*

Horticulture

The Dwa horticulture activities are based around two centres, a pivot irrigation system on the main estate near to the sisal factory and a 130 acre plot of leased land on the Athi River, near to the estate. The main crop produced at both locations continues to be baby corn which, ordinarily, grows well in the hot conditions in this area.

Water resources on the Dwa property are limited and to a very large degree horticulture activities are reliant on waste water from the sisal factory which is recovered and recycled.

Baby corn yields declined during the year and overall volumes were below expectations.

During the year we successfully produced seed for sale to a major international seed supplier.

The hot conditions for most of the year in the Dwa area, and the water constraints, do restrict what can be grown, and on what scale, with the result that there are no immediate plans for further expansion.

Vipingo

The Vipingo estate is situated on the Kenya coast, some 30 kilometres north of Mombasa. The estate covers an area of 4,279 hectares of land leased from Centum Investment Company Limited, made up as follows:

| | Hectares | | Hectares |
|----------------|-------------------|----------------|--------------------|
| Mature sisal | 2,417 | Mature sisal | 3,334 |
| Older sisal | 327 | Older sisal | 1,541 |
| Immature sisal | 761 | Immature sisal | 1,683 |
| Nurseries | 70 | Nurseries | 146 |
| Other areas | 704 | Other areas | 8,132 |
| | <hr/> 4,279 <hr/> | | <hr/> 14,836 <hr/> |

The November rains at Vipingo were below average and the estate received no meaningful rain until May. From May onwards rainfall was well distributed and the estate then produced satisfactorily with a total of 4,161 tonnes (2016 – 4,985 tonnes) of fibre baled during the year. The grade mix was again satisfactory.

The annual replant at Vipingo is carried out, in the main, prior to the April rains and during 2017 some 202 hectares were planted.

The November 2017 rains have been satisfactory and providing that the May rains are normal, and that there are no market constraints, production is expected to be over 4,500 tonnes during the current year.

Amboni Plantations Limited

The Amboni estates comprise three separate properties, namely the Mwera, Sakura and Kigombe estates, situated south of Tanga on the Tanzanian coast.

The Mwera and Sakura estates are adjacent to each other just to the south of the Pangani river some 60 kms south of Tanga. The Mwera estate is the operational centre for the Tanzanian business and has extensive workshop and other support facilities.

The Kigombe estate is conveniently situated just to the north of the Pangani river and approximately mid way between Mwera estate and the port of Tanga from where the group's fibre is exported.

The Tanzanian estates cover an area of 14,836 hectares made up as follows:



Report of the directors *(Continued)*

Business Review *(Continued)*

Amboni Plantations Limited *(Continued)*

Rainfall on all the Tanzanian estates was particularly poor between April 2016 and April 2017 with the result that operations had to be restricted and production for the first 8 months of the year reduced by over 35%. Overall fibre production for the year was 6,331 tonnes (2016 – 7,904 tonnes).

Replanting in Tanzania is largely carried out prior to the April rains and in 2017 a total area of 516 hectares were planted.

Following an improved rainfall distribution from May 2017 to date, and a satisfactory labour situation, the estates are operating well and, providing that the April / May rains are reasonable, the estates should return to normal fibre volumes for the current financial period.

Amboni Spinning Mill Limited

The Tanga spinning mill, situated on the outskirts of Tanga town, produces sisal yarns, twine and ropes which are sold both regionally and internationally.

Sales of yarn in the local and regional markets were approximately 10% less than the previous year but still represented just over 60% of the total sales. The international market, although very competitive, contributed slightly more than expected in terms of sales. Total production was 2,257 tonnes (2016 – 2,306 tonnes).

The international market for yarns and ropes is becoming more challenging with overall total sales 8% less than two years ago. Margins continue to be squeezed with little prospect of any improvement in the foreseeable future.

Marketing

Exported sisal fibre and products from the group's estates and the Tanga spinning mill have, since the formation of the group, been sold to a related company, Wigglesworth & Company Limited, and this arrangement continued

through the year to 30 September 2017. Wigglesworth & Company Limited, which is a leading international sisal merchant, continued to develop the existing traditional markets for the group products and to exploit further the developing niche markets for the quality fibre and yarns that the group is able to produce.

Dividend

During the year interim dividends of Shs 10 per share and Shs 10 per share amounting to Shs 1,200,000,000 were declared and paid.

The directors do not recommend the payment of a final dividend in respect of the year ended 30th September 2017 (2016: Shs Nil).

Directors

The directors who held office during the year and to the date of this report were:

| | | |
|--------------|---------|------------|
| O M Fowler | Kenyan | (Chairman) |
| N R Cuthbert | British | (Managing) |
| R M Robinow | British | |
| S N Waruhiu | Kenyan | |
| B M M Ondego | Kenyan | |



Report of the directors *(Continued)*

Disclosure to auditors

The directors confirm that with respect to each director at the time of approval of this report.

- a) There was, as far as each director is aware, no relevant audit information of which the company's auditor is unaware; and
- b) Each director had taken all steps that ought to have been taken as a director so as to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Auditors

The directors will propose to the Annual General Meeting that Deloitte & Touche be re-appointed as auditors under the provisions of section 721 (2) of the Kenyan Companies Act, 2015.

By order of the Board

I R HODSON

Secretary

5 February 2018



Statement of directors' responsibilities

The Kenyan Companies Act, 2015 requires the Directors to prepare financial statements for each financial year that give a true and fair view of the financial position of the group and of the company as at the end of the financial year and of their profit or loss for that year. It also requires the directors to ensure that the parent company and its subsidiaries maintain proper accounting records that are sufficient to show and explain the transactions of the company and its subsidiaries and disclose, with reasonable accuracy, the financial position of the group and company. The Directors are also responsible for safeguarding the assets of the group, and for taking reasonable steps for the prevention and detection of fraud and error.

The directors accept responsibility for the preparation and presentation of these financial statements in accordance with International Financial Reporting Standards, and in the manner required by the Kenyan Companies Act, 2015. They also accept responsibility for:

(i) Designing, implementing and maintaining such internal control as they determine necessary to enable the presentation of financial statements that are free from material misstatement, whether due to fraud or error;

(ii) Selecting suitable accounting policies and applying them consistently; and

(iii) Making accounting estimates and judgements that are reasonable in the circumstances.

Having made an assessment of the company and its subsidiaries ability to continue as going concerns, the directors are not aware of any material uncertainties related to events or conditions that may cast doubt upon the company and its subsidiaries ability to continue as going concerns.

The directors acknowledge that the independent audit of the financial statements does not relieve them of their responsibilities.

Approved by the board of directors on 5 February 2018 and signed on its behalf by:

N R Cuthbert Director

O M Fowler Director



Independent Auditors' Report to the Members of Rea Vipingo Plantations Limited

Report on the Audit of the Consolidated and Separate financial statements

Opinion

We have audited the consolidated and separate financial statements of REA Vipingo Plantations Limited and its subsidiaries ("the Group") set out on pages 13 to 82, which comprise the consolidated and separate statements of financial position at 30 September 2017 and the consolidated and separate statements of profit or loss and other comprehensive income, the statements of changes in equity and the statements of cash flows for the year then ended, and notes to the financial statements including a summary of significant accounting policies.

In our opinion, the financial statements presents fairly in all material respects, the consolidated and separate financial position of the Group and the Company at 30 September 2017 and of their consolidated and separate financial performance and consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") and the requirements of Kenyan Companies Act, 2015.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), together with other ethical requirements that are relevant to our audit of the financial statements in Kenya, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

The directors are responsible for the other information. The other information comprises the Chairman's statement, Report of the directors and the Statement of directors' responsibilities. The other information does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors and Those Charged with Governance for the Financial Statements

The Directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards and the requirements of the Kenyan Companies Act, 2015 and for such internal controls as the directors determine are necessary to enable the preparation of the consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group's and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group and/or Company or to cease operations, or have no realistic alternative but to do so. Those charged with governance are responsible for overseeing the Company's and its subsidiaries financial reporting process.



Independent Auditors' Report to the Members of Rea Vipingo Plantations Limited *(Continued)*

Report on the Audit of the Consolidated and Separate financial statements *(Continued)*

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and Company's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company and its subsidiaries ability to continue as going concerns. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and its subsidiaries to cease to continue as going concerns.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entity or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on other matters prescribed by the Kenyan Companies Act, 2015

The Kenyan Companies Act, 2015 requires us to report to you if in our opinion:

- a) the company has kept adequate accounting records, and returns adequate for the audit have been received from the branches not visited by us; and
- b) the company's individual financial statements are in agreement with its accounting records and returns;

We have nothing to report in this regard.

In our opinion the information given in the report of the directors on pages 6 to 9 is consistent with the financial statements.

The engagement partner responsible for the audit resulting in this independent auditors' report is

CPA Iqbal P Karim – P/No. 1895

Deloitte & Touche
Certified Public Accountants (Kenya)
Mombasa, Kenya
5 February 2018



Consolidated statement of profit or loss and other comprehensive income

| | Notes | 2017 Shs'000 | 2016 Restated Shs'000 |
|---|--------|-----------------|-----------------------------|
| Revenue | 5 | 3,528,274 | 4,089,281 |
| Net gain/(loss) arising from changes in fair value of biological assets | 13 (a) | 236,060 | (447,907) |
| Cost of production | | (1,732,141) | (1,418,397) |
| Gross profit | | 2,032,193 | 2,222,977 |
| Interest receivable | | 58,199 | 32,038 |
| Profit on sale of subsidiary | 21 (c) | - | 337,983 |
| Profit on sale of land | 21 (d) | 140,040 | 442,229 |
| Other operating income | | 19,944 | 17,193 |
| Foreign exchange gains/(losses) – net | | 13,017 | (15,602) |
| Distribution costs | | (103,520) | (110,369) |
| Administrative expenses | | (847,668) | (833,516) |
| Other operating expenses | | (8,231) | (152) |
| Finance costs | 8 | (102) | (20) |
| Profit before tax | 6 | 1,303,872 | 2,092,761 |
| Tax charge | 9 (a) | (367,985) | (408,977) |
| | | 935,887 | 1,683,784 |
| Discontinued operations | | | |
| Loss for the year from discontinued operations | 21 (a) | - | (5) |
| Profit for the year | | 935,887 | 1,683,779 |
| Other comprehensive income/(loss) | | | |
| <i>Items that will not be reclassified subsequently to profit or loss</i> | | | |
| Remeasurement of net defined benefit asset | 24 (b) | 19,792 | (8,657) |
| Deferred tax (charge)/credit attributable to remeasurement of defined benefit asset | 9 (b) | (5,937) | 2,597 |
| Remeasurement of defined benefit asset net of tax | | 13,855 | (6,060) |
| <i>Item that may be reclassified subsequently to profit or loss</i> | | | |
| Foreign exchange adjustment on translation of foreign subsidiaries | | (12,270) | (59,011) |
| Other comprehensive income/(loss) for the year | | 1,585 | (65,071) |
| Total comprehensive income for the year | | 937,472 | 1,618,708 |
| Earnings per share from continuing and discontinued operations– basic and diluted | 10 | Shs 15.60 | Shs 28.06 |



Company statement of profit or loss and other comprehensive income

| | Notes | 2017 Shs'000 | 2016 Restated Shs'000 |
|---|--------|-----------------|-----------------------------|
| Revenue | 5 | 754,664 | 947,284 |
| Gain/ (loss) arising from changes in fair value of biological assets | 13 (b) | 53,606 | (120,182) |
| Cost of production | | (416,840) | (331,605) |
| Gross profit | | 391,430 | 495,497 |
| Interest receivable | | 49,734 | 25,869 |
| Dividends from subsidiaries | | 700,814 | 852,892 |
| Profit on sale of subsidiary | 21 (c) | - | 427,598 |
| Profit on sale of land | 21 (d) | 140,040 | 442,229 |
| Other income | | 104,878 | 89,085 |
| Foreign exchange gains/(losses) - net | | 243 | (15,217) |
| Distribution costs | | (35,703) | (38,215) |
| Administrative expenses | | (330,893) | (316,544) |
| Other operating expenses | | (8,231) | - |
| Profit before tax | 6 | 1,012,312 | 1,963,194 |
| Tax charge | 9 (a) | (60,688) | (79,133) |
| Profit for the year | | 951,624 | 1,884,061 |
| Other comprehensive income/(loss) | | | |
| <i>Items that will not be reclassified subsequently to profit or loss</i> | | | |
| Remeasurement of net defined benefit asset | 24 (b) | 13,398 | (6,015) |
| Deferred tax (charge)/credit attributable to remeasurement of defined benefit asset | 9 (b) | (4,019) | 1,805 |
| Other comprehensive income/(loss) for the year | | 9,379 | (4,210) |
| Total comprehensive income for the year | | 961,003 | 1,879,851 |



Consolidated statement of financial position

As at 30 September 2017

| | Notes | 2017 Shs'000 | 2016 Restated Shs'000 | 2015 Restated Shs'000 |
|-------------------------------------|--------|------------------|-----------------------------|-----------------------------|
| ASSETS | | | | |
| Non-current assets | | | | |
| Property, plant and equipment | 12 (a) | 1,948,035 | 1,893,777 | 1,758,583 |
| Investment properties | 14 | 12,134 | 12,274 | 4,455 |
| Investment in unquoted shares | 17 | 10,028 | 10,028 | 9,151 |
| Deferred tax assets | 23 | 3,002 | 5,265 | 4,988 |
| Post employment benefit asset | 24 (b) | 62,194 | 32,375 | 31,681 |
| | | <u>2,035,393</u> | <u>1,953,719</u> | <u>1,808,858</u> |
| Current assets | | | | |
| Inventories | 18 | 625,681 | 803,962 | 570,044 |
| Biological assets | 13 (a) | 708,668 | 475,318 | 941,439 |
| Receivables and prepayments | 19 | 763,530 | 1,109,858 | 501,407 |
| Tax recoverable | 9 (c) | 72,576 | 3,273 | - |
| Cash and cash equivalents | 20 | 380,734 | 410,680 | 1,177,151 |
| Assets held for sale | 21 (b) | 22,918 | 25,287 | 84,645 |
| | | <u>2,574,107</u> | <u>2,828,378</u> | <u>3,274,686</u> |
| Total assets | | <u>4,609,500</u> | <u>4,782,097</u> | <u>5,083,544</u> |
| EQUITY AND LIABILITIES | | | | |
| Capital and reserves | | | | |
| Share capital | 22 | 300,000 | 300,000 | 300,000 |
| Share premium | 22 | 84,496 | 84,496 | 84,496 |
| Translation deficit | | (268,852) | (256,582) | (197,571) |
| Retained earnings | | 3,507,158 | 3,757,416 | 3,759,697 |
| Shareholders' funds | | <u>3,622,802</u> | <u>3,885,330</u> | <u>3,946,622</u> |
| Non-current liabilities | | | | |
| Deferred tax liabilities | 23 | 578,701 | 486,695 | 605,651 |
| Post employment benefit obligations | 24 (a) | 226,708 | 206,287 | 186,599 |
| | | <u>805,409</u> | <u>692,982</u> | <u>792,250</u> |
| Current liabilities | | | | |
| Payables and accrued expenses | 25 | 177,168 | 195,167 | 172,050 |
| Tax payable | 9 (c) | 4,121 | 8,618 | 171,932 |
| Liabilities held for sale | | - | - | 690 |
| | | <u>181,289</u> | <u>203,785</u> | <u>344,672</u> |
| Total equity and liabilities | | <u>4,609,500</u> | <u>4,782,097</u> | <u>5,083,544</u> |

The financial statements on pages 13 to 82 were approved for issue by the board of directors on 5 February 2018 and were signed on its behalf by:

N R Cuthbert Director

O M Fowler Director



Company statement of financial position

As at 30 September 2017

| | Notes | 2017 Shs'000 | 2016 Restated Shs'000 | 2015 Restated Shs'000 |
|-------------------------------------|--------|------------------|-----------------------------|-----------------------------|
| ASSETS | | | | |
| Non-current assets | | | | |
| Property, plant and equipment | 12 (b) | 486,333 | 488,875 | 472,444 |
| Investment properties | 14 | 12,134 | 12,274 | 4,455 |
| Investments in subsidiaries | 16 | 191,733 | 192,268 | 195,245 |
| Investment in unquoted shares | 17 | 10,028 | 10,028 | 9,151 |
| Post employment benefit asset | 24 (b) | 42,134 | 21,933 | 21,613 |
| | | <u>742,362</u> | <u>725,378</u> | <u>702,908</u> |
| Current assets | | | | |
| Tax recoverable | 9 (c) | 9,579 | - | - |
| Biological assets | 13 (b) | 153,131 | 99,525 | 219,707 |
| Inventories | 18 | 134,777 | 170,584 | 98,934 |
| Receivables and prepayments | 19 | 434,253 | 656,960 | 155,986 |
| Cash and cash equivalents | 20 | 243,433 | 282,971 | 682,198 |
| Assets held for sale | 21 (b) | 22,918 | 25,287 | 429,273 |
| | | <u>998,091</u> | <u>1,235,327</u> | <u>1,586,098</u> |
| Total assets | | <u>1,740,453</u> | <u>1,960,705</u> | <u>2,289,006</u> |
| EQUITY AND LIABILITIES | | | | |
| Capital and reserves | | | | |
| Share capital | 22 | 300,000 | 300,000 | 300,000 |
| Share premium | 22 | 84,496 | 84,496 | 84,496 |
| Retained earnings | | 1,055,451 | 1,294,448 | 1,094,597 |
| Shareholders' funds | | <u>1,439,947</u> | <u>1,678,944</u> | <u>1,479,093</u> |
| Non-current liabilities | | | | |
| Post employment benefit obligations | 24 (a) | 98,379 | 88,460 | 79,667 |
| Deferred tax liability | 23 | 120,611 | 99,077 | 131,056 |
| | | <u>218,990</u> | <u>187,537</u> | <u>210,723</u> |
| Current liabilities | | | | |
| Payables and accrued expenses | 25 | 81,516 | 88,009 | 532,410 |
| Tax payable | 9 (c) | - | 6,215 | 66,780 |
| | | <u>81,516</u> | <u>94,224</u> | <u>599,190</u> |
| Total equity and liabilities | | <u>1,740,453</u> | <u>1,960,705</u> | <u>2,289,006</u> |

The financial statements on pages 13 to 82 were approved for issue by the board of directors on 5 February 2018 and were signed on its behalf by:

N R Cuthbert Director

O M Fowler Director



Consolidated statement of changes in equity

| Year ended 30 September 2016 | Share capital | Share premium | Translation deficit | Retained earning | | | | Total |
|---|---------------|---------------|---------------------|--------------------------|------------------------------|------------------|------------------|------------------|
| | | | | Employee benefit reserve | Biological assets fair value | Other | Total | |
| | Shs'000 | Shs'000 | Restated Shs'000 | Shs'000 | Restated Shs'000 | Restated Shs'000 | Restated Shs'000 | Restated Shs'000 |
| As originally stated | 300,000 | 84,496 | (212,409) | (16,266) | 1,048,538 | 2,600,635 | 3,632,907 | 3,804,994 |
| Adjustments due to adoption of amendments to IAS 41 and IAS 16 | | | | | | | | |
| Transfer of fair value reserve | - | - | - | - | (1,048,538) | 1,048,538 | - | - |
| Re-classification of biological assets | | | | | | | | |
| Reversal of original carrying value | - | - | - | - | - | (1,642,606) | (1,642,606) | (1,642,606) |
| Bearer plants at cost less amortisation | - | - | - | - | - | 906,837 | 906,837 | 906,837 |
| Sisal agricultural produce at point of harvest at fair value | - | - | - | - | - | 938,095 | 938,095 | 938,095 |
| Translation adjustment arising from adoption of amendments to IAS 41 and IAS 16 | - | - | 14,838 | - | - | (14,838) | (14,838) | - |
| Adjustment | - | - | 14,838 | - | - | 187,488 | 187,488 | 202,326 |
| Deferred tax thereon | - | - | - | - | - | (60,698) | (60,698) | (60,698) |
| Net adjustment to retained earnings | - | - | 14,838 | - | - | 126,790 | 126,790 | 141,628 |
| As Restated | 300,000 | 84,496 | (197,571) | (16,266) | - | 3,775,963 | 3,759,697 | 3,946,622 |
| Profit for the year | - | - | - | - | - | 1,683,779 | 1,683,779 | 1,683,779 |
| Other comprehensive loss for the year | - | - | (59,011) | (6,060) | - | - | (6,060) | (65,071) |
| Total comprehensive (loss)/income for the year | - | - | (59,011) | (6,060) | - | 1,683,779 | 1,677,719 | 1,618,708 |
| Interim dividends paid | - | - | - | - | - | (1,680,000) | (1,680,000) | (1,680,000) |
| At end of year | 300,000 | 84,496 | (256,582) | (22,326) | - | 3,779,742 | 3,757,416 | 3,885,330 |



Consolidated statement of changes in equity *(Continued)*

| Year ended 30 September 2017 | Share capital | Share premium | Translation deficit | Retained earning | | | | Total |
|---|---------------|---------------|---------------------|--------------------------|------------------------------|-------------|-------------|-------------|
| | | | | Employee benefit reserve | Biological assets fair value | Other | Total | |
| | | | | Restated | Restated | Restated | Restated | |
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| As originally stated | 300,000 | 84,496 | (270,453) | (22,326) | 515,678 | 2,861,224 | 3,354,576 | 3,468,619 |
| Adjustments due to adoption of amendments to IAS 41 and IAS 16 | | | | | | | | |
| Transfer of fair value reserve | - | - | - | - | (515,678) | 515,678 | - | - |
| Re-classification of biological assets | | | | | | | | |
| Reversal of original carrying value | - | - | - | - | - | (836,614) | (836,614) | (836,614) |
| Bearer plants at cost less amortisation | - | - | - | - | - | 969,861 | 969,861 | 969,861 |
| Sisal agricultural produce at point of harvest at fair value | - | - | - | - | - | 462,053 | 462,053 | 462,053 |
| Translation adjustment arising from adoption of amendments to IAS 41 and IAS 16 | - | - | 13,871 | - | - | (13,871) | (13,871) | - |
| Adjustment | - | - | 13,871 | - | - | 581,429 | 581,429 | 595,300 |
| Deferred tax thereon | - | - | - | - | - | (178,589) | (178,589) | (178,589) |
| Net adjustment to retained earnings | - | - | 13,871 | - | - | 402,840 | 402,840 | 416,711 |
| As Restated | 300,000 | 84,496 | (256,582) | (22,326) | - | 3,779,742 | 3,757,416 | 3,885,330 |
| Profit for the year | - | - | - | - | - | 935,887 | 935,887 | 935,887 |
| Other comprehensive (loss)/income for the year | - | - | (12,270) | 13,855 | - | - | 13,855 | 1,585 |
| Total comprehensive (loss)/income for the year | - | - | (12,270) | 13,855 | - | 935,887 | 949,742 | 937,472 |
| Interim dividends paid | - | - | - | - | - | (1,200,000) | (1,200,000) | (1,200,000) |
| At end of year | 300,000 | 84,496 | (268,852) | (8,471) | - | 3,515,629 | 3,507,158 | 3,622,802 |

The translation deficit represents the cumulative position of translation gains and losses arising from the conversion of the net assets of the foreign subsidiary companies, and also the long term loan to a subsidiary company, to the reporting currency.

The employee benefit reserve represents the cumulative position, after tax, of movements in the defined benefit retirement scheme asset which have been recognised in the statement of other comprehensive income.

The biological assets fair value reserve has been transferred to other retained earnings following the adoption of the amendments to IAS 16 and IAS 41.



Company statement of changes in equity

Year ended 30 September 2016

| | Share capital premium | Share premium | Revenue Reserves | | | | Total Restated Shs'000 |
|--|--------------------------|------------------|--------------------------------|----------------------|---------------------|---------------------|------------------------------|
| | | | Employee benefit reserve | Biological assets | Other | Total | |
| | | | Shs'000 | Restated Shs'000 | Restated Shs'000 | Restated Shs'000 | |
| At start of year | | | | | | | |
| As originally stated | 300,000 | 84,496 | (9,282) | 99,432 | 831,102 | 921,252 | 1,305,748 |
| Adjustments due to adoption of amendments to IAS 41 and IAS 16 | | | | | | | |
| Transfer of fair value reserve | - | - | - | (99,432) | 99,432 | - | - |
| Re-classification of biological assets | | | | | | | |
| Reversal of original carrying value | - | - | - | - | (209,388) | (209,388) | (209,388) |
| Bearer plants at cost less amortisation | - | - | - | - | 237,316 | 237,316 | 237,316 |
| Sisal agricultural produce at point of harvest at fair value | - | - | - | - | 219,707 | 219,707 | 219,707 |
| Adjustment | - | - | - | - | 247,635 | 247,635 | 247,635 |
| Deferred tax thereon | - | - | - | - | (74,290) | (74,290) | (74,290) |
| Net adjustment to retained earnings | - | - | - | - | 173,345 | 173,345 | 173,345 |
| As Restated | 300,000 | 84,496 | (9,282) | - | 1,103,879 | 1,094,597 | 1,479,093 |
| Profit for the year | - | - | - | - | 1,884,061 | 1,884,061 | 1,884,061 |
| Other comprehensive loss for the year | - | - | (4,210) | - | - | (4,210) | (4,210) |
| Total comprehensive (loss)/ income for the year | - | - | (4,210) | - | 1,884,061 | 1,879,851 | 1,879,851 |
| Interim dividends paid | - | - | - | - | (1,680,000) | (1,680,000) | (1,680,000) |
| At end of year | 300,000 | 84,496 | (13,492) | - | 1,307,940 | 1,294,448 | 1,678,944 |



Company statement of changes in equity (Continued)

Year ended 30 September 2017

| | Share capital | Share premium | Revenue Reserves | | | | Total |
|--|---------------|---------------|--------------------------|-------------------|------------------|------------------|------------------|
| | | | Employee benefit reserve | Biological assets | Other | Total | |
| | Shs'000 | Shs'000 | Shs'000 | Restated Shs'000 | Restated Shs'000 | Restated Shs'000 | Restated Shs'000 |
| At start of year | | | | | | | |
| As originally stated | 300,000 | 84,496 | (13,492) | (7,938) | 1,110,995 | 1,089,565 | 1,474,061 |
| Adjustments due to adoption of amendments to IAS 41 and IAS 16 | | | | | | | |
| Transfer of fair value reserve | - | - | - | 7,938 | (7,938) | - | - |
| Re-classification of biological assets | | | | | | | |
| Reversal of original carrying value | - | - | - | - | (56,002) | (56,002) | (56,002) |
| Bearer plants at cost less amortisation | - | - | - | - | 249,167 | 249,167 | 249,167 |
| Sisal agricultural produce at point of harvest at fair value | - | - | - | - | 99,525 | 99,525 | 99,525 |
| Adjustment | - | - | - | - | 292,690 | 292,690 | 292,690 |
| Deferred tax thereon | - | - | - | - | (87,807) | (87,807) | (87,807) |
| Net adjustment to retained earnings | - | - | - | - | 204,883 | 204,883 | 204,883 |
| As Restated | 300,000 | 84,496 | (13,492) | - | 1,307,940 | 1,294,448 | 1,678,944 |
| Profit for the year | - | - | - | - | 951,624 | 951,624 | 951,624 |
| Other comprehensive income for the year | - | - | 9,379 | - | - | 9,379 | 9,379 |
| Total comprehensive income for the year | - | - | 9,379 | - | 951,624 | 961,003 | 961,003 |
| Interim dividends paid | - | - | - | - | (1,200,000) | (1,200,000) | (1,200,000) |
| At end of year | 300,000 | 84,496 | (4,113) | - | 1,059,564 | 1,055,451 | 1,439,947 |

The employee benefit reserve represents the cumulative position, after tax, of movements in the defined benefit retirement scheme asset which have been recognised in the statement of other comprehensive income.

The biological assets fair value reserve has been transferred to other retained earnings following the adoption of the amendments to IAS 16 and IAS 41.



Consolidated statement of cash flows

| | Notes | 2017 Shs'000 | 2016 Restated Shs'000 |
|---|--------|-----------------|-----------------------------|
| Cash flows from operating activities | | | |
| Net cash generated from operations | 28 (a) | 1,830,117 | 1,159,609 |
| Interest received | | 50,924 | 32,038 |
| Interest paid | 8 | (102) | (20) |
| Tax paid | 9 (c) | (351,167) | (679,700) |
| | | <hr/> | <hr/> |
| Net cash generated from operating activities | | 1,529,772 | 511,927 |
| | | <hr/> | <hr/> |
| Cash flows from investing activities | | | |
| Purchase of property, plant and equipment | 12 (a) | (352,365) | (432,325) |
| Purchase of investment property | 14 | - | (7,891) |
| Purchase of unquoted shares | 17 | - | (877) |
| Net proceeds from disposal of shares in subsidiary | | - | 363,163 |
| Net proceeds from disposal of land | | 142,409 | 476,316 |
| Proceeds from disposal of property, plant and equipment | | 9,382 | 5,638 |
| Loan advanced to parent company | | (672,685) | - |
| Proceeds from loan repayments from parent company | | 514,400 | - |
| | | <hr/> | <hr/> |
| Net cash (used in)/generated from investing activities | | (358,859) | 404,024 |
| | | <hr/> | <hr/> |
| Cash flows from financing activities | | | |
| Interim dividends paid | | (1,200,000) | (1,680,000) |
| | | <hr/> | <hr/> |
| Net cash used in financing activities | | (1,200,000) | (1,680,000) |
| | | <hr/> | <hr/> |
| Decrease in cash and cash equivalents | | | |
| Cash and cash equivalents at start of year | | 410,680 | 1,177,242 |
| Effects of exchange rate changes | | (859) | (2,513) |
| | | <hr/> | <hr/> |
| Cash and cash equivalents at end of year | 20 | 380,734 | 410,680 |
| | | <hr/> <hr/> | <hr/> <hr/> |



Company statement of cash flows

| | Notes | 2017 Shs'000 | 2016 Restated Shs'000 |
|---|--------|-----------------|-----------------------------|
| Cash flows from operating activities | | | |
| Net cash generated from operations | 28 (b) | 1,260,162 | 238,819 |
| Interest received | | 42,459 | 25,869 |
| Tax paid | 9 (c) | (58,967) | (169,872) |
| | | <hr/> | <hr/> |
| Net cash generated from operating activities | | 1,243,654 | 94,816 |
| Cash flows from investing activities | | | |
| Purchase of property, plant and equipment | 12 (b) | (71,579) | (86,606) |
| Proceeds from disposals of property, plant and equipment | | 3,728 | 4,541 |
| Purchase of unquoted shares | 17 | - | (877) |
| Purchase of investment property | 14 | - | (7,891) |
| Net proceeds from disposal of shares in subsidiary | | - | 797,497 |
| Net proceeds from disposal of land | | 142,409 | 476,316 |
| Loan advanced to parent company | | (672,685) | - |
| Proceeds from loan repayment from parent company | | 514,400 | - |
| | | <hr/> | <hr/> |
| Net cash (used in)/generated from investing activities | | (83,727) | 1,182,980 |
| Cash flows used in financing activities | | | |
| Dividends paid | | (1,200,000) | (1,680,000) |
| | | <hr/> | <hr/> |
| Net cash used in financing activities | | (1,200,000) | (1,680,000) |
| | | <hr/> | <hr/> |
| Net decrease in cash and cash equivalents | | (40,073) | (402,204) |
| | | <hr/> | <hr/> |
| At start of year | | 282,971 | 682,198 |
| Decrease | | (40,073) | (402,204) |
| Foreign exchange adjustment | | 535 | 2,977 |
| | | <hr/> | <hr/> |
| At end of year | 20 | 243,433 | 282,971 |
| | | <hr/> | <hr/> |



Notes to the consolidated financial statements

1. General information

REA Vipingo Plantations Limited (the company) is incorporated in Kenya under the Kenyan Companies Act as a limited liability public company and is domiciled in Kenya. The address of the registered office is:

1st Floor, Block D
Wilson Business Park
P.O. Box 17648-00500
Nairobi
Kenya

The company is engaged in the cultivation of sisal and the production of sisal fibre and horticultural produce and also acts as a holding company. The principal activities of the subsidiary companies (the group) are described in note 16.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates and assumptions. It also requires directors to exercise their judgement in the process of applying the accounting policies adopted by the group. Although such estimates and assumptions are based on the information available to the directors, actual results may differ from those estimates. The judgements and estimates are reviewed at the end of each reporting period and any revisions to such estimates are recognised in the year in which the revision is made. The areas involving a higher degree of judgement or complexity or where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations

(i) *Relevant new standards and amendments to published standards effective for the year ended 30 September 2017.*

(a) The following new and revised IFRSs became effective during the current year but had no effect on the amounts reported in these financial statements or in presentation:

| | |
|-------------------|---|
| IFRS 10 | Consolidated financial statements. |
| IFRS 11 | Joint arrangements. |
| IFRS 14 | Regulatory deferred accounts. |
| IAS 1 | Presentation of financial statements. |
| IAS 16 and IAS 38 | Intangible assets depreciation. |
| IAS 27 | Separate financial statements. |
| IAS 28 | Investments in associates and joint ventures. |

2. Accounting policies

Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). For Kenyan Companies Act reporting requirements, in these financial statements the balance sheet is equivalent to the statement of financial position and the profit and loss account is presented in the statement of profit or loss and other comprehensive income.

Basis of preparation

The financial statements have been prepared under the historical cost convention except where otherwise stated in the accounting policies below. The principal accounting policies adopted in the preparation of these financial statements remain unchanged from the previous year and are set out below.

The financial statements are presented in the functional currency, Kenya Shillings, rounded to the nearest thousand (Shs'000).



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations *(Continued)*

(i) Relevant new standards and amendments to published standards effective for the year ended 30 September 2017. (Continued)

Annual improvements to IFRSs 2012-2014 Cycle issued in September 2014, which included amendments to:

- IFRS 5 Non-current assets held for sale and discontinued operations.
- IFRS 7 Financial instruments' disclosures.
- IAS 19 Employee benefits

(b) IAS 16 Property, plant and equipment and IAS 41 Agriculture (revised in 2014)

In prior years, all plants and the unharvested agriculture produce derived from the plants were defined as biological assets and measured in accordance with the principles of IAS 41 Agriculture.

The amendments to these standards released in 2014 require that biological assets which meet the definition of bearer plants should be accounted for as property, plant and equipment in accordance with the principles of IAS 16. Sisal plants are treated as bearer plants and are accounted for as part of property, plant and equipment at historical cost less accumulated depreciation and any provision for impairment. Cost comprises direct and indirect costs incurred

in cultivating the sisal plants until they become mature. Upon reaching maturity, the plants are depreciated using the straight line method over a period of 8 years, being their estimated useful life after attaining maturity.

The fibre content of leaves on the sisal plants they may be expected to be obtained from leaves next harvested in accordance with the group's normal harvesting cycle is treated as growing produce and is accounted for as a biological asset.

Further information regarding the measurement of growing produce is given in Note 13.

Horticultural crops are of a short term nature and continue to be accounted for as biological assets in accordance with IAS 41.



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations *(Continued)*

(b) IAS 16 Property, plant and equipment and IAS 41 Agriculture (revised in 2014) *(Continued)*

Group

(i) *Impact on assets, liabilities and equity as at 30 September 2015 of the application of the amendments to IAS 16 and IAS 41 (as revised in 2014)*

| | As at 30 September 2015 (as previously stated) | IAS 16/IAS 41 adjustments | As at 30 September 2015 (as restated) |
|--|--|------------------------------|--|
| | Shs'000 | Shs'000 | Shs'000 |
| Biological assets fair value reserve | 1,048,538 | (1,048,538) | - |
| Biological assets at fair value | 1,645,950 | (1,642,606) | 3,344 |
| Bearer plants at cost | - | 1,364,993 | 1,364,993 |
| Bearer plants accumulated amortisation | - | (458,156) | (458,156) |
| Carrying value of bearer plants | - | 906,837 | 906,837 |
| Sisal agricultural produce at point of harvest at fair value | - | 938,095 | 938,095 |
| Net deferred tax liability | 539,965 | 60,698 | 600,663 |

(ii) *Impact on assets, liabilities and equity as at 30 September 2016 of the application of the amendments to IAS 16 and IAS 41 (as revised in 2014)*

| | As at 30 September 2016 (as previously stated) | IAS 16/IAS 41 adjustments | As at 30 September 2016 (as restated) |
|--|--|------------------------------|--|
| | Shs'000 | Shs'000 | Shs'000 |
| Biological assets fair value reserve | 515,678 | (515,678) | - |
| Biological assets at fair value | 849,879 | (836,614) | 13,265 |
| Bearer plants at cost | - | 1,475,984 | 1,475,984 |
| Bearer plants accumulated amortisation | - | (506,123) | (506,123) |
| Carrying value of bearer plants | - | 969,861 | 969,861 |
| Sisal agricultural produce at point of harvest at fair value | - | 462,053 | 462,053 |
| Net deferred tax liability | 302,841 | 178,589 | 481,340 |



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations *(Continued)*

(b) IAS 16 Property, plant and equipment and IAS 41 Agriculture (revised in 2014) (continued)

Group *(Continued)*

(iii) *Impact on total comprehensive income for the year of the application of the amendments to IAS 16 and IAS 41 (as revised in 2014)*

| | Year ended 30 September 2016 (as previously stated) | IAS 16/IAS 41 adjustments | Year ended 30 September 2016 (restated) |
|---|--|--------------------------------------|--|
| | Shs'000 | Shs'000 | Shs'000 |
| Impact on profit for the year | | | |
| Profit before tax | 1,698,405 | 394,356 | 2,092,761 |
| Adjustments | | | |
| Reversal of fair value loss of biological assets | | 771,150 | |
| Fair value loss of sisal agricultural produce at point of harvest | | (457,828) | |
| Development of bearer plants now capitalised | | 212,741 | |
| Amortisation of bearer plants | | (131,706) | |
| Net adjustment | | <u>394,356</u> | |
| Tax charge | (290,671) | (118,306) | (408,997) |
| Impact on other comprehensive loss for the year | | | |
| <i>Item that may be reclassified subsequently to profit loss</i> | | | |
| Foreign exchange adjustment on translation of foreign subsidiaries | (58,044) | (967) | (59,011) |



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations *(Continued)*

(b) IAS 16 Property, plant and equipment and IAS 41 Agriculture (revised in 2014) *(continued)*

Company

(i) *Impact on assets, liabilities and equity as at 30 September 2015 of the application of the amendments to IAS 16 and IAS 41 (as revised in 2014)*

| | As at 30 September 2015 (as previously stated) | IAS 16/IAS 41 adjustments | As at 30 September 2015 (as restated) |
|--|---|--------------------------------------|--|
| | Shs'000 | Shs'000 | Shs'000 |
| Biological assets fair value reserve | 99,432 | (99,432) | - |
| Biological assets at fair value | 209,388 | (209,388) | - |
| Bearer plants at cost | - | 366,954 | 366,954 |
| Bearer plants accumulated amortisation | - | (129,638) | (129,638) |
| Carrying value of bearer plants | - | 237,316 | 237,316 |
| Sisal agricultural produce at point of harvest at fair value | | 219,707 | 219,707 |
| Net deferred tax liability | 56,766 | 74,290 | 131,056 |

(ii) *Impact on assets, liabilities and equity as at 30 September 2016 of the application of the amendments to IAS 16 and IAS 41 (as revised in 2014)*

| | As at 30 September 2016 (as previously stated) | IAS 16/IAS 41 adjustments | As at 30 September 2016 (as restated) |
|--|---|--------------------------------------|--|
| | Shs'000 | Shs'000 | Shs'000 |
| Biological assets fair value reserve | (7,938) | 7,938 | - |
| Biological assets at fair value | 56,002 | (56,002) | - |
| Bearer plants at cost | - | 394,806 | 394,806 |
| Bearer plants accumulated amortisation | - | (145,639) | (145,639) |
| Carrying value of bearer plants | - | 249,167 | 249,167 |
| Sisal agricultural produce at point of harvest at fair value | - | 99,525 | 99,525 |
| Net deferred tax liability | 11,270 | 87,807 | 99,077 |



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Adoption of new and revised International Financial Reporting Standards (IFRSs) and Interpretations *(Continued)*

(b) IAS 16 Property, plant and equipment and IAS 41 Agriculture (revised in 2014) *(continued)*

Company *(Continued)*

(iii) Impact on total comprehensive income for the year of the application of the amendments to IAS 16 and IAS 41 (as revised in 2014)

| | Year ended 30 September 2016 (as previously stated) | IAS 16/IAS 41 adjustments | Year ended 30 September 2016 (as restated) |
|---|--|--------------------------------------|---|
| | Shs'000 | Shs'000 | Shs'000 |
| Impact on profit for the year | | | |
| Profit before tax | 1,918,139 | 45,055 | 1,963,194 |
| Adjustments | | | |
| Reversal of fair value loss of biological assets | | 153,386 | |
| Fair value loss of sisal agricultural produce at point of harvest | | (120,182) | |
| Development of bearer plants now capitalised | | 48,473 | |
| Amortisation of bearer plants | | (36,622) | |
| Net adjustment | | 45,055 | |



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Adoption of new and revised International Financial Reporting Standards (IFRSs) *(Continued)*

(ii) Relevant new and amended standards and interpretations in issue but not yet effective and which have not been early adapted by the group

| | | Effective for annual periods beginning on or after |
|---|---|---|
| IAS 7 | Statements of cashflows | 1 January 2017 |
| IAS 12 | Income taxes | 1 January 2017 |
| IAS 40 | Investment property | 1 January 2018 |
| IFRS 2 | Share-based payment | 1 January 2018 |
| IFRS 9 | Financial instruments | 1 January 2018 |
| IFRS 15 | Revenue from contracts with customers | 1 January 2018 |
| IFRS 16 | Leases | 1 January 2019 |
| Annual improvements to IFRSs 2014-2016 Cycle issued in December 2016, which included amendments to: | | |
| IFRS 12 | Disclosure of interests in other entities | 1 January 2017 |
| IFRIC 22 | Foreign currency transactions and advance consideration | 1 January 2018 |
| IFRIC 23 | Uncertainty over income tax treatments | 1 January 2019 |

(iii) Impact of relevant new and amended standards and interpretations on the financial statements in issue but not yet effective

- **IAS 7 Statement of cash flows**

The amendments require disclosure of information which will enable users of financial statements to evaluate changes in liabilities arising from financing activities.

Application of the amendments may result in the provision of additional disclosures.

- **IAS 12 Income taxes**

The amendments to this standard, which relate to the recognition of deferred tax assets for unrealised losses, clarify the following aspects:

- Unrealised losses on debit instruments measured at fair value and measured at cost for tax purposes give rise to a deductible temporary difference regardless of whether the debt instrument's holder expects to recover the carrying amount of the debt instrument by sale or by use.
- The carrying amount of an asset does not limit the estimation of probable future taxable profits
- An entity assesses a deferred tax asset in combination with other deferred tax assets. Where tax law restricts the utilisation of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type.

Application of these amendments is not expected to result in any material impact to the group's financial statements.



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Adoption of new and revised International Financial Reporting Standards (IFRSs)

(Continued)

(iii) Impact of relevant new and amended standards and interpretations on the financial statements in issue but not yet effective (continued)

- **IAS 40 Investment property**

The amendments clarify that transfers to or from investment property should only be made when there is a change of use. The directors anticipate no material impact to the group's financial statements.

- **IFRS 2 Share based payments**

The amendments clarify various issues relating to the classification and measurement of share-based transactions. As the group did not have, and does not expect to have, any share-based transactions, the amendments are not expected to have any impact on the group.

- **IFRS 9 Financial instruments**

The final version of this standard, which will replace IAS 39 Financial Instruments: Recognition and measurement, was issued in July 2014.

This standard introduces changes in the measurement bases of the financial assets to amortised cost, fair value through other comprehensive income or fair value through profit or loss. The criteria for classification into these categories are significantly different from those applied under IAS 39. In addition, the impairment model under IFRS 9 has been changed from an "incurred loss" model, as applied under IAS 39, to an "expected credit loss" model. The group has yet to assess the probable impact of the adoption of this standard on the financial statements.

- **IFRS 15 Revenue from contracts with customers**

This standard is designed to establish the principles in respect of the recognition and reporting of revenue and cash flows arising from contracts with customers. The standard will apply to all contracts with customers and will replace the existing standards, IAS 11: Construction Contracts and IAS 18: Revenue. The directors do not anticipate that the adoption of this standard will have a significant impact on the reported results of the group but may have an effect on the disclosure relating to contracts with customers.

- **IFRS 16 Leases**

IFRS 16 specifies how an entity will recognise, measure, present and disclose leases. The standard provides a single lease accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value.

Lessors continue to classify leases as operating or finance leases, with IFRS 16, approach to lessor accounting unchanged from its predecessor, IAS 17.

The directors of the Group are assessing the impact of the application of IFRS 16 in the future. It is not practical to provide a reasonable estimate of this effect until a detailed review has been completed.

- **IFRS 12 Disclosure of interests in other entities**

The amendments clarify that the disclosure requirements contained in this standard, other than those contained in paragraphs B10-B16, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale. As the group does not have interests in other entities which are held for sale, the amendments are not expected to have any impact.



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Adoption of new and revised International Financial Reporting Standards (IFRSs)

(Continued)

(iii) Impact of relevant new and amended standards and interpretations on the financial statements in issue but not yet effective (continued)

- **IFRIC 22 Foreign currency transactions and advance consideration**

The interpretation clarifies the accounting treatment for transactions that include the receipt or payment of advance consideration in a foreign currency. As the group does not normally receive advance consideration, the interpretation is not expected to have any material impact to the group's financial statements.

- **IFRIC 23 Uncertainty over income tax treatments**

The interpretation clarifies the application of the recognition and measurement requirements contained in IAS 12 Income Taxes where there is uncertainty over income tax treatments. The application of the interpretation will necessitate additional assumptions, estimates and significant judgements. The group has yet to assess the probable impact of the interpretation on the financial statements.

Consolidation

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its policy over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

Acquisitions of subsidiaries by the group are accounted for using the acquisition method. The cost of the business combination is measured as the aggregate of the fair values of assets given, liabilities incurred or assumed and equity instruments issued by the group at the date of exchange. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are recognised at their fair values at the acquisition date. Goodwill arising on acquisition is recognised as an asset and is measured at cost, being the excess of the cost of acquisition over the net fair value of the group's interest in the identifiable assets, liabilities and contingent liabilities recognised. If the net fair value of the group's interest in the acquired identifiable assets, liabilities and contingent liabilities exceeds the cost of acquisition, the excess is recognised immediately in profit or loss.

Costs related to acquisitions are expensed as incurred.

All inter-company transactions, balances and unrealised surpluses and deficits on transactions between the group companies are eliminated on consolidation.

A list of subsidiary companies is shown in Note 16.



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Functional currency and translation of foreign currencies

Functional and presentation currency

Items included in the financial statements of each of the group's subsidiaries are measured using the currency of the primary economic environment in which the subsidiary operates (the "functional currency"). The consolidated financial statements are presented in thousands of Kenya Shillings, which is also the functional currency of the parent company.

Transactions and balances

Transactions in foreign currencies during the year are translated into the functional currency at rates ruling at the transaction dates. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Gains and losses on exchange are recognised in profit or loss.

Consolidation

The results and financial position of all subsidiary companies (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the group's presentation currency are translated into the presentation currency as follows:

- (a) Assets and liabilities for each statement of financial position presented (i.e. including comparatives) are translated at the closing rate at the date of that statement of financial position;
- (b) Income and expenses for each statement of comprehensive income or separate income statement presented (i.e. including comparatives) are translated at exchange rates at the dates of the transactions; and
- (c) All resulting exchange differences are recognised in other comprehensive income

Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the asset (or disposal group) is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such asset (or disposal group) and its sale is highly probable. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Group will retain a non-controlling interest in its former subsidiary after the sale.

When the Group is committed to a sale plan involving disposal of an investment, or a portion of an investment, in an associate or joint venture, the investment or the portion of the investment that will be disposed of is classified as held for sale when the criteria described above are met, and the Group discontinues the use of the equity method in relation to the portion that is classified as held for sale. Any retained portion of an investment in an associate or a joint venture that has not been classified as held for sale continues to be accounted for using the equity method. The Group discontinues the use of the equity method at the time of disposal when the disposal results in the Group losing significant influence over the associate or joint venture.

After the disposal takes place, the Group accounts for any retained interest in the associate or joint venture in accordance with IAS 39 unless the retained interest continues to be an associate or a joint venture, in which case the Group uses the equity method.

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell.



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Revenue recognition

Revenue represents the fair value of the consideration receivable, net of Value Added Tax, where applicable and discounts. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, there is no continuing management involvement with nor effective control over the goods sold, the amount of revenue can be measured reliably, it is probable that the future economic benefits associated with the transaction will flow to the company and the costs associated with the transaction can be measured reliably. Revenue relating to services is recognised upon the performance of those services and the amount of the revenue and the costs associated with the performance of those services can be measured reliably.

Sales of goods are recognised upon dispatch of the products.

Interest income is recognised as it accrues using the effective interest method, unless collectability is in doubt.

Inventories

Inventories of agricultural produce are stated at fair value which is defined as the estimate of the selling price in the ordinary course of business, less applicable estimated selling costs at the point of harvest.

Inventories of processed twine and yarn are valued at the lower of factory production cost and net realisable value. Cost comprises direct factory labour, other direct costs and related production overheads but excludes interest expenses. Provision is made for slow moving and obsolete inventories.

Consumable stores are stated at the lower of cost and net realisable value. Cost is determined on the weighted average cost basis. Provision is made for slow moving and obsolete inventories.

Net realisable value for processed twine, yarn and consumable stores represents the estimated selling price for inventories less all estimated costs necessary to make the sale.

Property, plant and equipment

All property, plant and equipment, including sisal bearer plants, are originally recorded at cost.

After initial recognition, sisal bearer plants are measured at accumulated cost until maturity, which is estimated at 3 years from the planting date.

All property, plant and equipment, including sisal bearer plants after maturity, are subsequently stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure directly attributable to the acquisition of the assets.

All property, plant and equipment is initially recognised at cost and subsequently stated at historical cost less accumulated depreciation and any accumulated impairment losses. Cost includes expenditure directly attributable to the acquisition of the assets.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. Repairs and maintenance expenses are charged to profit or loss in the period in which they are incurred.

Depreciation is calculated on the straight line basis to write down the cost of each asset over its estimated useful life as follows:

| | |
|---|--------------|
| Buildings | 50 years |
| Plant and machinery (including vehicles and equipment) | 5 – 10 years |
| Computer software | 5 years |
| Bearer plants | 8 years |



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Property, plant and equipment *(Continued)*

Leasehold land is depreciated over the unexpired term of the lease on the straight-line basis.

Residual values and useful lives of all assets are reviewed and adjusted, if appropriate, at the end of each reporting period.

Assets in the course of construction for production or administrative purposes are carried at cost, less any recognised impairment loss. Depreciation of these assets, on the same basis as other assets, commences when the assets are ready for their intended use.

Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining operating profits and losses.

Investment property

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes). Investment properties are measured at cost, including transaction costs, less accumulated depreciation. Depreciation is calculated on a straight line basis to write off the cost of the property over the shorter of the lease period or estimated useful life. An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

Investment in unquoted shares

Unquoted investments are stated at cost less provision for impairment.

Biological assets

Biological assets are measured on initial recognition and at the end of each reporting period at fair value less estimated selling costs. Gains and losses arising on the initial recognition of biological assets and from subsequent changes in fair value less estimated selling costs are recognised in profit or loss in the accounting period in which they arise. The fair value of unharvested agricultural produce at the end of each reporting period is measured at the assessed fibre content of the leaves expected to be obtained within the next harvesting cycle.

All costs of planting, upkeep and maintenance of biological assets are recognised in profit or loss in the accounting period in which they are incurred.

Impairment

At the end of each reporting period, the group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. Impairment losses are recognised as an expense immediately, unless the relevant asset is land or buildings at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised as income immediately, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as an increase in a revaluation reserve.



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Accounting for leases

Leases of property, plant and equipment where the company assumes substantially all the benefits and risks of ownership, including land which was formerly accounted for under prepaid operating lease rentals, are classified as finance leases. All other leases are classified as operating leases. Finance leases are capitalised at the estimated present value of the underlying lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in other payables. The interest element of the finance charge is charged to profit or loss over the lease period. The property, plant and equipment acquired under finance leasing contracts is depreciated over the useful life of the asset.

Payments made under operating leases are charged to profit or loss on the straight-line basis over the period of the lease.

Taxation

Income tax expense is the aggregate amount charged/credited in respect of current tax and deferred tax in determining the profit or loss for the year.

Current tax is provided on the basis of the results for the year as shown in the financial statements adjusted in accordance with tax legislation and calculated by using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is provided, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Tax rates enacted or substantively enacted at the end of the reporting period and which are expected to apply in the period in which the liability is settled or the asset realised are used to determine deferred tax

Deferred tax assets are recognised only to the extent that it is probable that future taxable profits will be

available against which the temporary differences can be utilised.

Current and deferred tax are recognised in profit or loss except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

Capital gains tax is provided, when there is a confirmed agreement to dispose of an item subject to capital gains tax, on the basis of the appropriate tax legislation regarding the computation of capital gains and the tax rates that have been enacted or substantively enacted at the end of the reporting period and which are expected to apply in the period in which the asset will be realised.

Offsetting

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

Post-employment benefit obligations

The company participates in a group defined benefit retirement scheme for certain employees. The scheme's assets are held in a separate trustee-administered fund which is funded by contributions from both the company and employees

The pension costs are assessed using the projected unit credit method. Remeasurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling (if applicable) and the return on plan assets (excluding interest), is reflected immediately in the statement of financial position with a charge or credit



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Post-employment benefit obligations *(Continued)*

recognised in other comprehensive income in the period in which they occur. Remeasurement recognised in other comprehensive income is reflected immediately in retained earnings and will not be reclassified to profit or loss. Past service cost is recognised in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset. Defined benefit costs are categorised as service costs (including current service cost, past service cost, as well as gains and losses on curtailments and settlements), net interest expense or income and remeasurement.

The group presents the first two components of defined benefit costs in profit or loss in the line item of pension cost-defined benefit scheme (included in staff costs). Curtailment gains and losses are accounted for as past service costs.

The retirement benefit obligation recognised in the statement of financial position represents the actual deficit or surplus in the company's defined benefit plans. Any surplus resulting from this calculation and after recognition of any benefit arising from reduced employer contributions which may be available to the group as a result of the scheme being in an actuarial surplus position is limited to 50% of the total surplus in conformity with the regulations of the Retirement Benefits Authority.

A liability for a termination benefit is recognised at the earlier of when the entity can no longer withdraw the offer of the termination benefit and when the entity recognises any related restructuring costs.

The group has also established a defined contribution retirement benefit scheme for eligible non-unionisable employees. The scheme's assets are held in a separate trustee-administered fund which is funded by contributions from both the company and employees. The group has no obligation, legal or constructive to make further contributions if the

scheme does not have sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

In addition, the group makes contributions to the National Social Security Fund in the countries of operation, which are statutory defined contribution schemes. The group's obligations under these schemes is limited to specific contributions as legislated from time to time.

The group's contributions in respect of all defined contributions schemes are charged to profit or loss in the year to which they relate.

Employee entitlements

Employee entitlements to retirement gratuities are recognised when they accrue to employees. A provision is made for the estimated liability for retirement gratuities as a result of services rendered by employees up to the end of the reporting period.

The estimated monetary liability for employees' accrued annual leave entitlement at the end of the reporting period date is recognised as an expense accrual.

Investment in subsidiaries

Investments in subsidiary companies are shown at cost less provision for impairment losses. Where, in the opinion of the Directors, there has been an impairment of the value of an investment, the loss is recognised as an expense in the period in which the impairment is identified.

Long-term loans to subsidiaries, settlement of which has not been planned for the foreseeable future, are regarded as part of the net investment in the subsidiaries. In accordance with IAS 21 – The Effects of Changes in Foreign Exchange Rates, the exchange differences arising on such loans are dealt with in the statement of changes in equity.

On disposal of an investment, the difference between the net disposal proceeds and the carrying amount and cumulative related exchange differences dealt with in the translation reserve are charged or credited to profit or loss.



Notes to the consolidated financial statements *(Continued)*

2. Accounting policies *(Continued)*

Financial instruments

Financial assets and financial liabilities are recognised in the group's statement of financial position when the group becomes a party to the contractual provisions of the instruments constituting such assets and liabilities.

Trade receivables

Trade receivables are stated at their nominal value and reduced by appropriate allowances for estimated irrecoverable amounts. Objective evidence of impairment of the receivables is when there is significant financial difficulty of the counterparty or when there is a default or delinquency in payment according to agreed terms. When a trade receivable is considered uncollectible, it is written off against the allowance account.

Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks and other short term deposits with original maturities of three months or less.

Investments

Investments are recognised on a trade date basis and are initially measured at cost including transaction costs.

Quoted investments are stated at market value. Unquoted investments are stated at cost less provision for impairment.

Borrowings

Borrowings are initially recorded at fair value, net of any transaction costs incurred, and are subsequently stated at amortised cost using the effective interest rate method. Any difference between the net proceeds and the redemption value is recognised in profit or loss over the period of the borrowings.

Borrowings are classified as current liabilities unless there is an unconditional right to defer settlement of the liability for at least 12 months from the end of the reporting period.

Trade payables

Trade payables are stated at their nominal value.

Fair value measurement

The group does not have any financial assets or financial liabilities subject to fair value estimation.

Biological assets are stated at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to or by the company. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value maximising the use of relevant observable inputs and minimising the use of unobservable inputs.



2. Accounting policies (*Continued*)

Fair value measurement (*Continued*)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole.

Level 1 – Quoted (unadjusted) market prices in active markets for identical assets or liabilities.

Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

Share Capital

Ordinary shares are classified as share capital in equity. Any amounts received in excess of the par value of the shares issued are classified as share premium in equity.

Provisions

Provisions are recognised when the group has a present obligation (legal or constructive) as a result of a past event and it is probable that the group will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

Dividends

Dividends payable on ordinary shares are charged to equity in the period in which they are declared. Proposed dividends are accrued for after ratification at an annual general meeting.

Comparatives

Where necessary, comparative figures have been restated to conform with current year presentation.

3. Critical accounting judgements and key sources of estimation uncertainty

In the process of applying the group's accounting policies, management is required to make judgements, estimates and assumptions that affect the carrying amounts of assets and liabilities. The estimates and judgements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable and relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The key areas of judgement in applying the group's accounting policies and sources of estimation uncertainty are dealt with below:

(a) *Critical judgements in applying accounting principles*

There are no critical judgements, apart from those involving estimation (see b below), that the directors have made in the process of applying the group's accounting policies and that have a significant effect on the amounts recognised in the financial statements.

(b) *Key sources of estimation uncertainty*

Impairment losses

The carrying amounts of tangible and intangible assets are reviewed at the end of each reporting period to determine whether there is any indication that assets may have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

No impairment losses were identified at the end of the reporting period.



Notes to the consolidated financial statements *(Continued)*

3. Critical accounting judgements and key sources of estimation uncertainty *(Continued)*

(b) Key sources of estimation uncertainty (continued)

Property, plant, equipment and intangible assets

Critical estimates are made by the directors in determining depreciation rates for property, plant, equipment, bearer plants and intangible assets and whether assets are impaired.

No changes to the useful lives were identified at the end of the reporting period.

Biological assets

(a) Horticultural crops

In determining the fair value of horticultural crops, the group uses the present value of expected cash flows from the asset discounted at a current market determined pre tax rate. The objective of a calculation of the present value of expected net cash flows is to determine the fair value of a biological asset in its present location and condition. The group considers this in determining an appropriate discount rate to be used and in estimating net cash flows. Management uses estimates based on historical data relating to yields and market prices. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed to reduce any differences between estimates and actual experience.

(b) Agricultural produce at the point of harvest

Critical estimates are made by the directors in determining the fibre content of sisal leaves to be obtained within the next harvesting cycle as well as estimating the fair value of the fibre.

Further details of the significant assumptions relating to the measurement and valuation of biological assets are set out in note 13.

Defined benefit retirement scheme

Critical assumptions are made by the actuary in determining the present value of the defined benefit retirement scheme obligations. The carrying amount of the post employment benefit asset and the key assumptions made in estimating the post employment benefit asset are set out in Note 24 (b).

The group has certain legal commitments relating to the defined benefit retirement scheme. The following factors could all serve to increase or decrease the retirement benefit scheme asset.

Future investment returns on scheme assets that are either above or below expectations.

Changes in actuarial assumptions including mortality of participating members.

Higher or lower rates of inflation and/or rising or falling bond returns rates used to discount the defined benefit obligation.

Changes in future funding contributions to the retirement benefit scheme may affect future net assets and results of operations of the participating companies.

Deferred tax asset

At the end of each reporting period the directors make a judgement in determining whether it is appropriate to recognise any deferred tax asset.

Income taxes

The group is subject to income taxes in various jurisdictions. Significant judgement is required in determining the group's liability to income tax. Certain transactions may arise for which the ultimate tax determination is uncertain during the ordinary course of business. The group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management

The group's activities expose it to a variety of financial risks, including credit risk and the effects of changes in debt and market prices, foreign currency exchange rates and interest rates. The group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on its financial performance within the options available in East Africa to hedge against such risks.

The group's risk management policies are approved by the board of directors who also give guidance to management on the operation of these policies.

| Categories of financial instruments | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Financial assets | | | | |
| Receivables including cash and cash equivalents | 1,111,442 | 1,491,680 | 672,029 | 932,258 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Financial liabilities | | | | |
| Payables | 177,168 | 195,167 | 81,516 | 88,009 |
| | <hr/> | <hr/> | <hr/> | <hr/> |

Market risk

The activities of the group expose it primarily to the financial risk of changes in foreign currency exchange rates and interest rates. There has been no change during the year to the group's exposure to market risks or the manner in which it manages and measures the risk.

Foreign exchange risk

Sales of sisal fibre, yarn and twine are undertaken primarily in United States Dollars on agreed terms. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities and net investments in foreign operations. Operating expenses of the group are primarily payable in local currencies. Foreign currency receipts are converted into local currencies on an ongoing basis. The group does not normally enter into forward foreign exchange contracts for the conversion of foreign currency into local currency.

At the end of the year, the carrying amounts of foreign currency denominated assets and monetary liabilities were as follows:



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management *(Continued)*

Foreign exchange risk (continued)

| | Assets | | Liabilities | |
|----------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Group | | | | |
| US Dollars | 676,889 | 487,977 | 13,814 | 22,927 |
| Sterling Pound | 472 | - | 6,246 | 5,932 |
| Euro | 3,398 | 2,812 | - | - |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| | 680,759 | 490,789 | 20,060 | 28,859 |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |
| Company | | | | |
| US Dollars | 474,720 | 215,123 | 2,413 | 1,999 |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management *(Continued)*

Foreign currency sensitivity analysis

The principal foreign currency exposure relates to the fluctuation of the functional currencies of the group against foreign currencies, primarily the United States Dollar.

The following table details the group's sensitivity to a 5% increase or decrease of the Kenya Shilling against the relevant foreign currencies. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a 5% change in foreign currency rates. The sensitivity analysis includes external loans.

| | Group | | Company | |
|---------------------------|-----------|------------|------------|------------|
| | 2017 | 2016 | 2017 | 2016 |
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Impact on profit or loss: | | | | |
| Euro | 169 (i) | 141 (i) | - | - |
| US Dollar | 33,154(i) | 23,253 (i) | 23,615 (i) | 10,656 (i) |
| Sterling Pound | 289 (ii) | 297 (ii) | - | - |

- (i) Indicates the increase in profit of a weakening of the Kenya Shilling against the Euro, and US Dollar by 5%. A strengthening of the Kenya Shilling against these currencies by 5% would result in a reduction in profit of the same amount
- (ii) Indicates the reduction in profit of a weakening of the Kenya Shilling against the Sterling Pound by 5%. A strengthening of the Kenya Shilling against the Sterling Pound by 5% would result in an increase of the same amount

The sensitivity analysis relates to outstanding foreign currency denominated monetary items at the year end only and is unrepresentative of the inherent foreign exchange risk as the year end exposure does not reflect the exposure during the year

Price risk

The group does not hold any financial instruments subject to price risk..



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management *(Continued)*

Interest rate risk

The group had no interest bearing borrowings at the end of the reporting period or at the previous reporting period and therefore was not exposed to interest rate risk.

Credit risk

Credit risk is the risk of financial loss in the event that a customer or counter-party to a financial instrument fails to meet its contractual obligations. The group has adopted a policy of only dealing with creditworthy counterparties and obtaining collateral where appropriate.

The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by the banking regulatory authority.

The majority of the sales of sisal fibre and yarns are made to an associated company, Wigglesworth & Company Limited-UK. Wigglesworth & Company Limited-UK is a long-established international sisal merchant. The normal credit period for sales to Wigglesworth & Company Limited-UK is 30 days from the date of shipment. Other customers are assessed for credit worthiness on an individual basis. Customers who are unable to meet the criteria for creditworthiness are supplied on a prepayment basis.

Included in trade receivables are debtors which are past due at the reporting date and for which no provision for impairment has been made as there has been no change in the credit quality and past experience indicates that payment will be received.



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management *(Continued)*

Credit risk (continued)

The amount that best represents the maximum exposure to credit risk is made up as follows:

| Group | Fully performing Shs'000 | Past due Shs'000 | Impaired Shs'000 |
|---------------------------|-------------------------------------|-----------------------------|-----------------------------|
| 2017 | | | |
| Bank balances | 364,705 | - | - |
| Trade receivables | 25,381 | 421 | - |
| Related party receivables | 383,063 | - | - |
| Others | 321,843 | - | - |
| | <hr/> | <hr/> | <hr/> |
| Total | 1,094,992 | 421 | - |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |
| 2016 | | | |
| Bank balances | 394,512 | - | - |
| Trade receivables | 523,297 | 3,117 | - |
| Related party receivables | 298,441 | - | - |
| Others | 257,786 | - | - |
| | <hr/> | <hr/> | <hr/> |
| Total | 1,474,036 | 3,117 | - |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management *(Continued)*

Credit risk (Continued)

Company

| | Fully performing Shs'000 | Past due Shs'000 | Impaired Shs'000 |
|-------------------------------------|---|-----------------------------|-----------------------------|
| 2017 | | | |
| Cash at bank | 239,205 | - | - |
| Trade receivables | 598 | - | - |
| Related party and group receivables | 385,739 | - | - |
| Others | 42,259 | - | - |
| | <hr/> | <hr/> | <hr/> |
| Total | 667,801 | - | - |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |
| 2016 | | | |
| Cash at bank | 279,823 | - | - |
| Trade receivables | 504,011 | - | - |
| Related party and group receivables | 86,575 | - | - |
| Others | 58,701 | - | - |
| | <hr/> | <hr/> | <hr/> |
| Total | 929,110 | - | - |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management *(Continued)*

Credit risk (continued)

Bank balances are fully performing.

The customers under the fully performing category are paying their debts as they continue trading.

The default rate is low.

The debt that is overdue is not impaired and continues to be paid.

No amounts are considered to be impaired.

Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due. The group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The table below analyses the financial liabilities that will be settled on a net basis into the relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts disclosed in the table below are the contractual undiscounted cash flows of financial liabilities and includes both interest and principal cash flows. Balances due within 12 months equal their carrying balances, as the impact of discounting is not significant.

| Group | Less than 1 year | Between 1 and 2 years | Between 2 and 5 years |
|--|---------------------|--------------------------|--------------------------|
| | Shs'000 | Shs'000 | Shs'000 |
| 2017 | | | |
| Payables, accrued expenses and other liabilities | 177,168 | - | - |
| <hr/> <hr/> | | | |
| 2016 | | | |
| Payables, accrued expenses and other liabilities | 195,167 | - | - |
| <hr/> <hr/> | | | |



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management *(Continued)*

Liquidity risk (continued)

Company

| | Less than 1 year Shs'000 | Between 1 and 2 years Shs'000 | Between 2 and 5 years Shs'000 |
|--|--------------------------------|-------------------------------------|-------------------------------------|
| 2017 | | | |
| Payables, accrued expenses and other liabilities | 81,516 | - | - |
| 2016 | | | |
| Payables, accrued expenses and other liabilities | 88,009 | - | - |

Banking facilities

Bank loans and overdrafts payable at call and reviewed annually

| | Group | | Company | |
|----------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Amounts utilised | - | - | - | - |
| Amounts unutilised | 85,195 | 85,680 | 10,000 | 10,000 |
| Total available facilities | 85,195 | 85,680 | 10,000 | 10,000 |

Banking facilities are secured by first legal charges and debentures over certain of the group's immovable properties and other assets. The carrying values at the end of the year of the assets subject to such charges were:

| | Group | | Company | |
|--|-----------------|-----------------------------|-----------------|-----------------------------|
| | 2017 Shs'000 | 2016 Restated Shs'000 | 2017 Shs'000 | 2016 Restated Shs'000 |
| | 4,526,735 | 4,730,304 | 1,698,319 | 1,938,772 |



Notes to the consolidated financial statements *(Continued)*

4. Financial risk management *(Continued)*

Capital risk management

The group manages its capital to ensure that it will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance.

A key element of capital management is to ensure that adequate funds are available for capital development.

There were no changes in the group's approach to capital management during the year.

The capital structure of the group consists of bank balances and cash and equity attributable to equity holders of the parent company; comprising issued capital, share premium, translation deficit and retained earnings.

The group and the company had no net borrowings at the end of the current and previous reporting period, therefore a gearing ratio is not applicable.

5. Revenue from continuing operations

| | Group | | Company | |
|---------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Sisal fibre | 2,890,649 | 3,449,540 | 754,664 | 946,729 |
| Yarn & Twines | 447,354 | 467,942 | - | - |
| Horticulture | 115,368 | 102,428 | - | 555 |
| Forwarding services | 74,903 | 69,371 | - | - |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| | 3,528,274 | 4,089,281 | 754,664 | 947,284 |
| | <hr/> | <hr/> | <hr/> | <hr/> |



Notes to the consolidated financial statements (Continued)

6. Profit before tax (continuing operations)

Profit before tax (continuing operations)

| | Group | | Company | |
|---|-----------|---------------------|---------|---------------------|
| | 2017 | 2016 | 2017 | 2016 |
| | Shs'000 | Restated Shs'000 | Shs'000 | Restated Shs'000 |
| The profit before tax from continuing operations is arrived at after charging /(crediting): | | | | |
| Depreciation on property, plant and equipment (Note 12) | 288,106 | 265,328 | 73,889 | 70,139 |
| Depreciation on investment property (Note 14) | 140 | 72 | 140 | 72 |
| Operating lease payments | 10,206 | 15,917 | 5,746 | 8,418 |
| Staff costs (Note 7) | 1,129,079 | 1,049,253 | 400,806 | 399,785 |
| Auditors' remuneration | 10,275 | 9,342 | 3,340 | 3,035 |
| Directors' emoluments - fees | 3,480 | 3,120 | 3,480 | 3,120 |
| -for management services | 58,294 | 55,682 | 32,430 | 30,464 |
| | 61,774 | 58,802 | 35,910 | 33,584 |
| Profit on disposal of property, plant and equipment | (6,407) | (5,594) | (3,496) | (4,505) |

7. Staff costs

| | Group | | Company | |
|--|-----------|-----------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 |
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Salaries and wages | 1,009,291 | 921,993 | 361,695 | 358,242 |
| National Social Security Fund | 40,474 | 39,873 | 2,978 | 3,508 |
| Pension contributions –defined benefit retirement scheme credit (Note 24(b)) | (3,224) | (2,948) | (2,184) | (1,997) |
| Pension contributions – defined contribution scheme | 4,386 | 3,928 | 2,476 | 2,306 |
| Gratuity and other terminal benefits | 40,427 | 43,873 | 19,550 | 19,038 |
| Medical | 37,725 | 42,534 | 16,291 | 18,688 |
| | 1,129,079 | 1,049,253 | 400,806 | 399,785 |
| Summary of permanent employees | | | | |
| Management | 48 | 51 | 19 | 21 |
| Supervisory | 217 | 222 | 54 | 57 |
| Unionisable | 3,343 | 3,781 | 1,169 | 1,262 |
| Others | 11 | 11 | 7 | 7 |
| | 3,619 | 4,065 | 1,249 | 1,347 |



Notes to the consolidated financial statements (Continued)

8. Finance costs

| | Group | | Company | |
|------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Interest expense | 102 | 20 | - | - |

9. Tax

| | 2017 Shs'000 | 2016 Restated Shs'000 | 2017 Shs'000 | 2016 Restated Shs'000 |
|--|-----------------|-----------------------------|-----------------|-----------------------------|
| (a) Tax charge recognised in profit or loss | | | | |
| Current tax | 277,375 | 513,596 | 43,173 | 109,307 |
| Deferred tax charge/(credit) (Note 23) | 90,610 | (104,619) | 17,515 | (30,174) |
| | <u>367,985</u> | <u>408,977</u> | <u>60,688</u> | <u>79,133</u> |

The tax on the group and company's profit before tax differs from the theoretical amount that would arise using the basic tax rate as follows:

| | Group | | Company | |
|---|------------------|-----------------------------|------------------|-----------------------------|
| | 2017 Shs'000 | 2016 Restated Shs'000 | 2017 Shs'000 | 2016 Restated Shs'000 |
| Profit before tax | 1,303,872 | 2,092,761 | 1,012,312 | 1,963,194 |
| Less: loss for the year from discontinuing operations | - | (5) | - | - |
| Adjusted profit before tax from continuing operations | <u>1,303,872</u> | <u>2,092,756</u> | <u>1,012,312</u> | <u>1,963,194</u> |
| Tax calculated at a tax rate of 30% | 391,162 | 627,826 | 303,694 | 588,959 |
| Tax effect of: | | | | |
| Income not subject to tax | (35,826) | (251,596) | (252,256) | (516,883) |
| Expenses not deductible for tax purposes | 12,289 | 40,745 | 9,676 | 7,393 |
| Over provision of deferred tax in prior year | (1,040) | (974) | (1,107) | (466) |
| Under provision of current tax in prior year | 1,400 | 652 | 681 | 130 |
| Tax provision on acquisition of subsidiary now realised | - | (7,676) | - | - |
| Tax charge | <u>367,985</u> | <u>408,977</u> | <u>60,688</u> | <u>79,133</u> |
| (b) Tax charge/(credit) recognised in other comprehensive income/(loss) | | | | |
| Deferred tax charge/(credit) attributable to remeasurement of net defined benefit asset | 5,937 | (2,597) | 4,019 | (1,805) |



Notes to the consolidated financial statements (Continued)

9. Tax (Continued)

(c) Tax movement

| | Group | | Company | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| At beginning of year | 5,345 | 171,932 | 6,215 | 66,780 |
| Current year charge | 277,375 | 513,596 | 43,173 | 109,307 |
| Capital gains tax | - | (1,456) | - | - |
| Tax paid | (351,167) | (678,244) | (58,967) | (169,872) |
| Translation adjustment | (8) | (483) | - | - |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| At end of year | 68,455 | 5,345 | (9,579) | 6,215 |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |
| Balances at year end | | | | |
| Tax recoverable | (72,576) | (3,273) | (9,579) | - |
| Tax payable | 4,121 | 8,618 | - | 6,215 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| | 68,455 | 5,345 | (9,579) | 6,215 |
| | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> | <hr/> <hr/> |

10. Earnings per share

Basic earnings per share is calculated by dividing the profit for the year from continuing and discontinued operations attributable to ordinary shareholders by the weighted average number of ordinary shares in issue during the year.

| | Group | |
|--|-----------------|-----------------------------|
| | 2017 Shs'000 | 2016 Restated Shs'000 |
| Profit for the year from continuing and discontinued operations (Shs '000) | 935,887 | 1,683,784 |
| Average number of ordinary shares (thousands) | 60,000 | 60,000 |
| Basic and diluted earnings per share (Shs) | 15.60 | 28.06 |
| | <hr/> <hr/> | <hr/> <hr/> |

There were no potentially dilutive ordinary shares outstanding at 30 September 2017 and at 30 September 2016. Diluted earnings per share are therefore the same as basic earnings per share.

11. Dividends

Interim dividends amounting to Shs 20 per share were declared and paid in respect of the year ended 30 September 2017. (2016: Shs 28).



Notes to the consolidated financial statements *(Continued)*

12. Property, plant and equipment

(a) Group

Cost

| | Leasehold land | Buildings | Plant and machinery | Software | Bearer plants | Work in progress | Total |
|--|-------------------|-----------|------------------------|----------|------------------|---------------------|-----------|
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| At 1 October 2015 | | | | | | | |
| As previously stated | 116,981 | 317,450 | 1,132,631 | 4,022 | - | 19,720 | 1,590,804 |
| Prior year adjustment (Note 2(b)(i)) | - | - | - | - | 1,364,993 | - | 1,364,993 |
| Restated | 116,981 | 317,450 | 1,132,631 | 4,022 | 1,364,993 | 19,720 | 2,955,797 |
| Additions | 463 | 20,698 | 137,421 | 1,142 | 212,741 | 59,860 | 432,325 |
| Transfers | - | 7,082 | 45,828 | - | - | (52,910) | - |
| Disposals | - | - | (20,605) | - | - | - | (20,605) |
| Assets written off | - | - | (11,613) | - | (75,757) | - | (87,370) |
| Translation adjustment | (1,213) | (4,325) | (22,059) | - | (25,993) | (742) | (54,332) |
| At 30 September 2016 | 116,231 | 340,905 | 1,261,603 | 5,164 | 1,475,984 | 25,928 | 3,225,815 |
| At 1 October 2016 | | | | | | | |
| As previously stated | 116,231 | 340,905 | 1,261,603 | 5,164 | - | 25,928 | 1,749,831 |
| Prior year adjustment (Note 2(b)(ii)) | - | - | - | - | 1,475,984 | - | 1,475,984 |
| Restated | 116,231 | 340,905 | 1,261,603 | 5,164 | 1,475,984 | 25,928 | 3,225,815 |
| Additions | - | 5,372 | 101,320 | 1,334 | 202,962 | 41,377 | 352,365 |
| Transfers | - | 28,862 | 28,704 | - | - | (57,566) | - |
| Disposals | - | - | (22,473) | - | - | - | (22,473) |
| Assets written off | - | (229) | (25,191) | - | (89,312) | - | (114,732) |
| Translation adjustment | (218) | (1,028) | (5,250) | - | (5,745) | (75) | (12,316) |
| At 30 September 2017 | 116,013 | 373,882 | 1,338,713 | 6,498 | 1,583,889 | 9,664 | 3,428,659 |



Notes to the consolidated financial statements *(Continued)*

12. Property, plant and equipment *(Continued)*

(a) Group

Depreciation

| | Leasehold land | Buildings | Plant and machinery | Software | Bearer plants | Work in progress | Total |
|--|-------------------|-----------|------------------------|----------|------------------|---------------------|-----------|
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| At 1 October 2015 | | | | | | | |
| As previously stated | 9,194 | 42,435 | 686,561 | 868 | - | - | 739,058 |
| Prior year adjustment (Note 2(b)(i)) | - | - | - | - | 458,156 | - | 458,156 |
| Restated | 9,194 | 42,435 | 686,561 | 868 | 458,156 | - | 1,197,214 |
| Charge for the year | 1,495 | 6,331 | 124,803 | 993 | 131,706 | - | 265,328 |
| Eliminated on disposals | - | - | (20,561) | - | - | - | (20,561) |
| Eliminated on write offs | - | - | (11,613) | - | (75,757) | - | (87,370) |
| Translation adjustment | (151) | (431) | (14,009) | - | (7,982) | - | (22,573) |
| At 30 September 2016 | 10,538 | 48,335 | 765,181 | 1,861 | 506,123 | - | 1,332,038 |
| At 1 October 2016 | | | | | | | |
| As previously stated | 10,538 | 48,335 | 765,181 | 1,861 | - | - | 825,915 |
| Prior year adjustment (Note 2(b)(ii)) | - | - | - | - | 506,123 | - | 506,123 |
| Restated | 10,538 | 48,335 | 765,181 | 1,861 | 506,123 | - | 1,332,038 |
| Charge for the year | 1,492 | 7,473 | 135,400 | 1,090 | 142,651 | - | 288,106 |
| Eliminated on disposals | - | - | (19,498) | - | - | - | (19,498) |
| Eliminated on write offs | - | (229) | (25,191) | - | (89,312) | - | (114,732) |
| Translation adjustment | (36) | (109) | (3,354) | - | (1,791) | - | (5,290) |
| At 30 September 2017 | 11,994 | 55,470 | 852,538 | 2,951 | 557,671 | - | 1,480,624 |
| Net book amount | | | | | | | |
| At 30 September 2017 | 104,019 | 318,412 | 486,175 | 3,547 | 1,026,218 | 9,664 | 1,948,035 |
| At 30 September 2016 - Restated | 105,693 | 292,570 | 496,422 | 3,303 | 969,861 | 25,928 | 1,893,777 |



Notes to the consolidated financial statements *(Continued)*

12. Property, plant and equipment *(Continued)*

(a) Group

Included in property, plant and equipment are assets with an original cost of Shs 360,828,000 (2016: Shs 360,537,000) which are fully depreciated and whose normal depreciation charge for the year would have been Shs 61,361,000 (2016: Shs 56,999,000).

During the year, management carried out a review of the working condition of the group's plant and machinery. This review led to the write-off of assets whose total cost was Shs 25,420,000 (2016: Shs 11,613,000) and had a carrying value of Shs nil (2016: Shs nil). Bearer plants with a total cost of Shs 89,312,000 (2016: Shs 75,757,000) and a carrying value of Shs nil (2016: Shs nil) were also cut out, having reached the end of their productive life.

Based on an impairment review performed by the directors at 30 September 2017, no further indications of impairment of property, plant and equipment were identified. (2016: none).

The group's land titles in Kenya, which were originally either freehold or leases in excess of 900 years, were converted to 99 year leases with effect from 27th August 2010. The group has yet to receive the new title deeds.

The remaining periods for the land titles in Tanzania range from 33 years to 46 years.



Notes to the consolidated financial statements *(Continued)*

12. Property, plant and equipment *(Continued)*

(b) Company

Cost

| | Leasehold land | Buildings | Plant and machinery | Software | Bearer plants | Work in progress | Total |
|--|-------------------|-----------|------------------------|----------|------------------|---------------------|----------|
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| At 1 October 2015 | | | | | | | |
| As previously stated | 2,236 | 119,989 | 282,429 | 1,689 | - | 1,005 | 407,348 |
| Prior year adjustment (Note 2(b)(i)) | - | - | - | - | 366,954 | - | 366,954 |
| Restated | 2,236 | 119,989 | 282,429 | 1,689 | 366,954 | 1,005 | 774,302 |
| Additions | 463 | 2,891 | 30,255 | - | 48,473 | 4,524 | 86,606 |
| Transfers | - | 2,248 | - | - | - | (2,248) | - |
| Disposals | - | - | (15,370) | - | - | - | (15,370) |
| Assets written off | - | - | (2,274) | - | (20,621) | - | (22,895) |
| At 30 September 2016 | 2,699 | 125,128 | 295,040 | - | 394,806 | 3,281 | 822,643 |
| At October 2016 | | | | | | | |
| As previously stated | 2,699 | 125,128 | 295,040 | 1,689 | - | 3,281 | 427,837 |
| Prior year adjustment (Note 2(b)(ii)) | - | - | - | - | 394,806 | - | 394,806 |
| Restated | 2,699 | 125,128 | 295,040 | 1,689 | 394,806 | 3,281 | 822,643 |
| Additions | - | 1,622 | 30,427 | 813 | 37,461 | 1,257 | 71,579 |
| Transfers | - | 775 | 3,763 | - | - | (4,538) | - |
| Disposals | - | - | (10,712) | - | - | - | (10,712) |
| Assets written off | - | - | (9,389) | - | (22,675) | - | (32,064) |
| At 30 September 2017 | 2,699 | 127,525 | 309,129 | 2,502 | 409,592 | - | 851,446 |



Notes to the consolidated financial statements *(Continued)*

12. Property, plant and equipment *(Continued)*

(b) Company

Depreciation

| | Leasehold land | Buildings | Plant and machinery | Software | Bearer plants | Work in progress | Total |
|--|-------------------|-----------|------------------------|----------|------------------|---------------------|----------|
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| At 1 October 2015 | | | | | | | |
| As previously stated | 6 | 13,245 | 158,425 | 544 | - | - | 172,220 |
| Prior year adjustment (Note 2(b)(i)) | - | - | - | - | 129,638 | - | 129,638 |
| Restated | 6 | 13,245 | 158,425 | 544 | 129,638 | - | 301,858 |
| Charge for the year | 33 | 2,318 | 30,828 | 338 | 36,622 | - | 70,139 |
| Eliminated on disposals | - | - | (15,334) | - | - | - | (15,334) |
| Eliminated on write offs | - | - | (2,274) | - | (20,621) | - | (22,895) |
| At 30 September 2016 | 39 | 15,563 | 171,645 | 882 | 145,639 | - | 333,768 |
| At 1 October 2016 | | | | | | | |
| As previously stated | 39 | 15,563 | 171,645 | 882 | - | - | 188,129 |
| Prior year adjustment (Note 2(b)(ii)) | - | - | - | - | 145,639 | - | 145,639 |
| Restated | 39 | 15,563 | 171,645 | 882 | 145,639 | - | 333,768 |
| Charge for the year | 33 | 2,601 | 31,399 | 340 | 39,516 | - | 73,889 |
| Eliminated on disposals | - | - | (10,480) | - | - | - | (10,480) |
| Eliminated on write offs | - | - | (9,389) | - | (22,675) | - | (32,064) |
| At 30 September 2017 | 72 | 18,164 | 183,175 | 1,222 | 162,480 | - | 365,113 |
| Net book amount | | | | | | | |
| At 30 September 2017 | 2,627 | 109,361 | 125,954 | 1,280 | 247,112 | - | 486,333 |
| At 30 September 2016 - Restated | 2,660 | 109,565 | 123,395 | 807 | 249,167 | 3,281 | 488,875 |

Included in property, plant and equipment are assets with an original cost of Shs 83,670,000 (2016:Shs 83,676,000) which are fully depreciated and whose normal depreciation charge for the year would have been Shs 15,843,000 (2016:Shs 15,486,000).

During the year management carried out a review of the working condition of the company's plant and machinery. This review led to the write-off of assets whose total cost was Shs 9,389,000 (2016: Shs 2,274,000) and had a carrying value of Shs nil (2016: Shs nil). Bearer plants with a total cost of Shs 22,675,000 (2016:Shs 20,621,000) and a carrying value of Shs nil (2016:Shs nil) were also cut out, having reached the end of their productive life.

Based on an impairment review performed by the directors as at 30 September 2017, no indications of further impairment of property, plant and equipment were identified. (2016: none).

The company's land titles consist of beach plots in a residential development managed by an unrelated company, Vipingo Beach Limited.



Notes to the consolidated financial statements *(Continued)*

13. Biological assets

(a) Group

| | Sisal plants and nurseries Shs'000 | Horticultural crops Shs'000 | Sisal agricultural produce Shs'000 | Total Restated Shs'000 |
|--|---|-----------------------------------|---|------------------------------|
| At 1 October 2015 | | | | |
| Carrying amount at start of the year as previously stated | 1,642,606 | 3,344 | - | 1,645,950 |
| Prior year adjustment (Note 2(b)(i)) | (1,642,606) | - | 938,095 | (704,511) |
| Carrying amount at start of the year restated | - | 3,344 | 938,095 | 941,439 |
| (Loss)/gain arising from changes in fair value attributable to physical changes | (970,228) | 9,921 | (250,145) | (1,210,452) |
| Gain/(loss) arising from changes in fair value attributable to price changes | 140,505 | - | (207,683) | (67,178) |
| Gain arising from changes in fair value attributable to changes in exchange rate and discount rate | 58,573 | - | - | 58,573 |
| Reversal of fair value loss (Note 2(b)(iii)) | 771,150 | - | - | 771,150 |
| Net fair value gain/(loss) restated | - | 9,921 | (457,828) | (447,907) |
| Translation adjustment | - | - | (18,214) | (18,214) |
| At 30 September 2016 | | | | |
| Carrying amount at end year restated | - | 13,265 | 462,053 | 475,318 |
| At 1 October 2016 | | | | |
| Carrying amount at start of year as previously reported | 836,614 | 13,265 | - | 849,879 |
| Prior year adjustment (Note 2(b)(ii)) | (836,614) | - | 462,053 | (374,561) |
| Carrying amount at start of the year restated | - | 13,265 | 462,053 | 475,318 |
| (Loss)/gain arising from changes in fair value attributable to physical changes | - | (11,239) | 241,439 | 230,200 |
| Gain arising from changes in fair value attributable to price changes | - | - | 5,860 | 5,860 |
| Net fair value (loss)/gain | - | (11,239) | 247,299 | 236,060 |
| Translation adjustment | - | - | (2,710) | (2,710) |
| At 30 September 2017 | | | | |
| Carrying amount at end of year | - | 2,026 | 706,642 | 708,668 |



Notes to the consolidated financial statements *(Continued)*

13. Biological assets *(Continued)*

(b) Company

| | Sisal plants and nurseries Shs'000 | Sisal agricultural produce Shs'000 |
|--|---|---|
| At 1 October 2015 | | |
| Carrying amount at start of year as previously stated | 209,388 | - |
| Prior year adjustment (Note 2(b)(i)) | (209,388) | 219,707 |
| | <hr/> | <hr/> |
| Carrying amount at start of the year restated | - | 219,707 |
| | <hr/> | <hr/> |
| Loss arising from changes in fair value attributable to physical changes | (153,386) | (59,716) |
| Loss arising from changes in fair value attributable to price changes | - | (60,466) |
| Reversal of fair value loss (Note 2(b)(iii)) | 153,386 | - |
| | <hr/> | <hr/> |
| Net fair value loss restated | - | (120,182) |
| | <hr/> | <hr/> |
| At 30 September 2016 | | |
| Carrying amount at end year restated | - | 99,525 |
| | <hr/> | <hr/> |
| At 1 October 2016 | | |
| Carrying amount at start of year as previously stated | 56,002 | - |
| Prior year adjustment (Note 2(b)(ii)) | (56,002) | 99,525 |
| | <hr/> | <hr/> |
| Carrying amount at start of the year restated | - | 99,525 |
| | <hr/> | <hr/> |
| Gain arising from changes in fair value attributable to physical changes | - | 53,263 |
| Gain arising from changes in fair value attributable to price changes | - | 343 |
| | <hr/> | <hr/> |
| Net fair value gain | - | 53,606 |
| | <hr/> | <hr/> |
| At 30 September 2017 | | |
| Carrying amount at end of year | - | 153,131 |
| | <hr/> <hr/> | <hr/> <hr/> |



Notes to the consolidated financial statements *(Continued)*

13. Biological assets *(Continued)*

In previous year, sisal plants were treated in their entirety as biological assets. During the year, the company adopted the amendments to IAS 16 and IAS 41 which were issued in 2014. These amendments state that sisal plants comprise of two components, bearer plants and growing produce. Bearer plants are accounted for at cost less accumulated amortisation in accordance with the principles of IAS 16 Property, plant and equipment. Growing produce continues to be accounted for in accordance with the principles of IAS 41.

Growing produce in relation to sisal is represented by the fair value of the estimated fibre content, at the accounting date, of the leaves which may be expected to be cut during the next harvesting cycle less anticipated harvesting, fibre extraction and point of sale costs.

Significant assumptions made in determining the fair value of the sisal agricultural produce are:

- Sisal plants are cut, on average at six monthly intervals throughout the plants' productive life.
- Leaves grow at a uniform rate between cuts.
- Fibre weight increases at a uniform rate between cuts.
- The average monthly production will be one twelfth of the budgeted annual production for the forthcoming year.
- The harvesting, processing and selling costs and the average unit selling price are based upon the budget for the forthcoming year following the accounting date.

Horticultural crops at the year end comprised of baby corn, chillies, green grams, tomatoes, lucerne and water melon.

The approximate periods to commencement of harvest for the various crops are:

| | Weeks |
|--------------|-------|
| Baby corn | 12 |
| Chillies | 12 |
| Green grams | 8 |
| Tomatoes | 16 |
| Lucerne | 6 |
| Water melons | 13 |

Significant assumptions made in determining the fair value of horticultural biological assets are:

- Future production and sales estimates are based on budgets approved by the directors and which are reviewed and amended on a regular basis to reflect changes in operational and market conditions.
- The costs of production used in the calculation of future cash flows are based on the latest budgeted costs approved by the directors.
- Current market prices are used to determine the fair value of horticultural crops.
- A discount rate is not applied to the anticipated net cash flows arising from horticultural crops. In view of the short term nature of the crops, the effect would be immaterial.



Notes to the consolidated financial statements *(Continued)*

14. Investment properties

The group holds 7 plots in a residential development managed by unrelated Company, Vipingo Beach Limited. Two plots are utilised and are included in property, plant and equipment. The information given below relates to the remaining 5 plots which are held as investment property. The properties are held under leasehold interests. The directors consider that the titles to leasehold land held by the group and company constitute finance leases.

Investment properties

| | Group and Company | |
|--------------------------------------|-------------------|---------------|
| | 2017 | 2016 |
| | Shs'000 | Shs'000 |
| Cost | | |
| At start of year | 12,729 | 4,838 |
| Additions | - | 7,891 |
| | | |
| | 12,729 | 12,729 |
| | ===== | ===== |
| Depreciation | | |
| At start of year | 455 | 383 |
| Charge for the year | 140 | 72 |
| | | |
| At year end | 595 | 455 |
| | ===== | ===== |
| Carrying value at end of year | 12,134 | 12,274 |
| | ===== | ===== |
| Fair value | 34,819 | 34,819 |
| | ===== | ===== |

The fair values of investment properties at 30 September 2017 are based on the value of the plot purchased in 2016. In the opinion of the directors, these valuations were still relevant at the end of the reporting period.



Notes to the consolidated financial statements *(Continued)*

15. Fair value hierarchy

The table below shows an analysis of all assets and liabilities measured at fair value in the financial statements or for which fair values are disclosed in the financial statements by level of the fair value hierarchy. These are grouped into levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 – fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 – fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as a price) or indirectly (derived from prices); and
- Level 3 – fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Group

| | Level 1 Shs'000 | Level 2 Shs'000 | Level 3 Shs'000 |
|------------------------------|--------------------|--------------------|--------------------|
| 30 September 2017 | | | |
| Biological assets | - | - | 708,668 |
| Investment properties | - | 34,819 | - |
| 30 September 2016 | | | |
| Biological assets - Restated | - | - | 475,318 |
| Investment properties | - | 34,819 | - |

Company

| | Level 1 Shs'000 | Level 2 Shs'000 | Level 3 Shs'000 |
|------------------------------|--------------------|--------------------|--------------------|
| 30 September 2017 | | | |
| Biological assets | - | - | 153,131 |
| Investment properties | - | 34,819 | - |
| 30 September 2016 | | | |
| Biological assets - Restated | - | - | 99,525 |
| Investment properties | - | 34,819 | - |

The assumptions used to assess the fair value of biological assets are disclosed in Note 13.

The value of the investment properties is based on the recent purchase of a similar plot in 2016.



Notes to the consolidated financial statements *(Continued)*

16. Investment in subsidiaries

| | Company | |
|--------------------------------------|----------------|----------------|
| | 2017 | 2016 |
| | Shs'000 | Shs'000 |
| Shares in subsidiaries at cost | 134,175 | 134,175 |
| Long term receivable from subsidiary | 57,558 | 58,093 |
| | <hr/> | <hr/> |
| | 191,733 | 192,268 |
| | <hr/> <hr/> | <hr/> <hr/> |

The subsidiary companies, which are all wholly owned and unquoted, are:

| Company | Share capital Shs'000 | Country of incorporation | Principal activity |
|--------------------------------|----------------------------------|-------------------------------------|---|
| Amboni Plantations Limited | Tshs 250,000 | Tanzania | Cultivation of sisal and sale of sisal fibre |
| Amboni Spinning Mill Limited | Tshs 250,000 | Tanzania | Manufacture and sale of sisal twine and yarn |
| Dwa Estate Limited | Kshs 2,000 | Kenya | Cultivation of sisal and sale of sisal fibre. |
| Wigglesworth Exporters Limited | Kshs 1,000 | Kenya | Export of sisal fibre |

The long term receivable is in respect of a loan due from Amboni Spinning Mill Limited. As settlement of this loan is not anticipated in the near future, it has been accounted for as an addition to the investment in the subsidiary company in accordance with the provision of IAS 21.



Notes to the consolidated financial statements *(Continued)*

17. Investment in unquoted shares – at cost

| | Group and Company | |
|-------------------------------------|--------------------------|----------------|
| | 2017 | 2016 |
| | Shs'000 | Shs'000 |
| At start of the year | | |
| 600 shares in Vipingo Beach Limited | 10,028 | 9,151 |
| Additions | - | 877 |
| 100 shares in Vipingo Beach Limited | | |
| | 10,028 | 10,028 |

The group and company held 7 plots in a residential development, Vipingo Beach Limited in the year. It is a requirement that owners of such plots should be holders of 100 shares in Vipingo Beach Limited for each plot held.

18. Inventories

| | Group | | Company | |
|--|----------------|----------------|----------------|----------------|
| | 2017 | 2016 | 2017 | 2016 |
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Sisal fibre at fair value less estimated cost of sale | 331,431 | 513,759 | 97,474 | 135,999 |
| Horticultural produce at fair value less estimated cost of sale | 112 | 258 | - | - |
| Finished goods at lower of cost or net realisable value less provision | 59,935 | 42,166 | - | - |
| Stores and raw materials at lower of cost or net realisable value less provision | 234,203 | 247,779 | 37,303 | 34,585 |
| | 625,681 | 803,962 | 134,777 | 170,584 |

19. Receivables and prepayments

| | Group | | Company | |
|---|----------------|----------------|----------------|----------------|
| | 2017 | 2016 | 2017 | 2016 |
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Trade receivables | 25,802 | 526,414 | 598 | 504,011 |
| Prepayments | 32,822 | 28,858 | 5,657 | 7,673 |
| Amount due from related parties (Note 29 (iv) & (v)) | 383,063 | 298,441 | 254,589 | 69,136 |
| Amounts due from group companies (Note 29 (v)) | - | - | 131,150 | 17,439 |
| VAT recoverable | 285,543 | 230,105 | 34,103 | 57,948 |
| Other receivables | 36,300 | 26,040 | 8,156 | 753 |
| | 763,530 | 1,109,858 | 434,253 | 656,960 |

The receivable amounts are short-term and hence the impact of discounting would be insignificant, thus the carrying amounts approximate to the fair value.



Notes to the consolidated financial statements *(Continued)*

20. Cash and cash equivalents

| | Group | | Company | |
|---------------------------------|---------|---------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 |
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Cash in hand | 16,029 | 16,168 | 4,228 | 3,148 |
| Cash at bank | | | | |
| Current accounts | 156,607 | 86,306 | 31,107 | 31,617 |
| Deposit accounts – Ksh | | | | |
| Call deposits | - | 20,000 | - | - |
| Term deposits | - | 145,536 | - | 105,536 |
| | - | 165,536 | - | 105,536 |
| Deposit accounts – USD | 208,098 | 139,966 | 208,098 | 139,966 |
| | 208,098 | 305,502 | 208,098 | 245,502 |
| Total cash at bank | 364,705 | 391,808 | 239,205 | 277,119 |
| Cash in transit | - | 2,704 | - | 2,704 |
| Total cash and cash equivalents | 380,734 | 410,680 | 243,433 | 282,971 |

The effective average interest rates on the bank deposits at the year end were:

| | 2017 | 2016 | 2017 | 2016 |
|--------------------|------|-------|------|-------|
| Call deposit - Ksh | - | 7% | - | - |
| Term deposit – Ksh | - | 7.67% | - | 7.35% |
| - USD | 3.5% | 3.7% | 3.5% | 3.17% |

All term deposits mature within a period not exceeding 90 days.



Notes to the consolidated financial statements *(Continued)*

21. Discontinued operations

In 2015, the company entered into agreements to sell its agricultural land and its entire shareholding in a subsidiary company, Vipingo Estate Limited. The transfer of the shareholding in Vipingo Estate Limited was concluded in the previous year. Transfers of certain of the land titles were also entered into in the previous year and the current year. At the reporting date, the required regulatory approvals were still awaited in respect of the remaining land titles.

The company will continue to operate its agricultural activities in agreement with the purchaser.

(a) Loss from discontinued operations is made up of the following:

| | 2017 | 2016 |
|-----------------|----------------|----------------|
| | Shs'000 | Shs'000 |
| Expenses | | |
| Bank charges | - | (5) |
| | <hr/> | <hr/> |
| | - | (5) |
| | <hr/> | <hr/> |

(b) Assets and liabilities classified as held for sale

Group and Company

Assets held for sale comprise:

| | At 1.10.16 | Disposals during the year | At 30.09.17 |
|------|-------------------|--|------------------------|
| | Shs'000 | Shs'000 | Shs'000 |
| Land | 25,287 | (2,369) | 22,918 |
| | <hr/> | <hr/> | <hr/> |



Notes to the consolidated financial statements *(Continued)*

21. Discontinued operations (continued)

| (c) Profit on sale of subsidiary | Group and Company | Group | Company |
|--|----------------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2016 Shs'000 |
| Cash received | - | 386,209 | 386,209 |
| Assumption of RVP liability | - | 434,293 | 434,293 |
| | <hr/> | <hr/> | <hr/> |
| Total consideration | - | 820,502 | 820,502 |
| | <hr/> | <hr/> | <hr/> |
| Original cost of shares | - | - | (369,899) |
| Assets disposed of: | | | |
| Property, plant and equipment | - | (24,379) | - |
| Due from REA Vipingo Plantations Limited | - | (434,293) | - |
| Taxation recoverable | - | (801) | - |
| Cash and bank balances | - | (41) | - |
| | <hr/> | <hr/> | <hr/> |
| | - | (459,514) | (369,899) |
| Legal costs on disposal | - | (500) | (500) |
| | <hr/> | <hr/> | <hr/> |
| | - | (460,014) | (370,399) |
| Profit on disposal before tax | - | 360,488 | 450,103 |
| Capital gains tax on disposal | - | (22,505) | (22,505) |
| | <hr/> | <hr/> | <hr/> |
| Profit on disposal after tax | - | 337,983 | 427,598 |
| | <hr/> | <hr/> | <hr/> |



Notes to the consolidated financial statements *(Continued)*

21. Discontinued operations (continued)

| | Group and Company | |
|-----------------------------------|--------------------------|----------------|
| | 2017 | 2016 |
| | Shs'000 | Shs'000 |
| (d) Profit on sale of land | | |
| Consideration receivable | 151,253 | 503,480 |
| Less: legal costs incurred | (1,488) | (3,969) |
| | ————— | ————— |
| Net consideration receivable | 149,765 | 499,511 |
| Carrying value of land | (2,369) | (34,087) |
| | ————— | ————— |
| Profit on disposal before tax | 147,396 | 465,424 |
| Capital gains tax paid | (7,356) | (23,195) |
| | ————— | ————— |
| Profit on disposal after tax | 140,040 | 442,229 |
| | ————— | ————— |



Notes to the consolidated financial statements *(Continued)*

22. Share capital

| Share capital | Number of shares (Thousands) | Ordinary shares Shs'000 | Share Premium Shs'000 |
|---|------------------------------------|-------------------------------|-----------------------------|
| Authorised, issued and fully paid | | | |
| Balance at 1 October 2015, 1 October 2016 and 30 September 2017 | 60,000 | 300,000 | 84,496 |

The total authorised number of ordinary shares is 60 million with a par value of Shs 5 per share. All issued shares are fully paid.

23. Deferred tax

Deferred tax is calculated, in full, on all temporary differences under the liability method using a principal tax rate of 30% (2016: 30%). The movement on the deferred tax account is as follows:

| | Group | | Company | |
|--|---------|------------------|---------|------------------|
| | 2017 | 2016 Restated | 2017 | 2016 Restated |
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| At start of year | 481,430 | 600,663 | 99,077 | 131,056 |
| Tax charge/(credit) recognised in profit or loss (Note 9 (a)) | 90,610 | (104,619) | 17,515 | (30,174) |
| Tax charge/(credit) recognised in other comprehensive income (Note 9(b)) | 5,937 | (2,597) | 4,019 | (1,805) |
| Translation adjustment | (2,278) | (12,017) | - | - |
| At end of year | 575,699 | 481,430 | 120,611 | 99,077 |

The following amounts, determined after appropriate offsetting, are shown in the consolidated and separate statements of financial position.

| | Group | | Company | |
|--------------------------|---------|------------------|---------|------------------|
| | 2017 | 2016 Restated | 2017 | 2016 Restated |
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Deferred tax assets | (3,002) | (5,265) | - | - |
| Deferred tax liabilities | 578,701 | 486,695 | 120,611 | 99,077 |
| | 575,699 | 481,430 | 120,611 | 99,077 |



Notes to the consolidated financial statements *(Continued)*

23. Deferred tax *(continued)*

Deferred tax (assets)/liabilities in the statement of financial position and deferred tax charge/(credit) are attributable to the following items:

Group

| | 1.10.2016 Restated | Charged/ (credited) to profit or loss | Charged to other comprehensive income/(loss) | Translation adjustment | 30.9.2017 |
|--|-----------------------|--|---|---------------------------|-----------|
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Deferred tax liabilities | | | | | |
| Accelerated tax depreciation | 424,417 | 22,989 | - | (1,731) | 445,675 |
| Horticultural crops | 3,979 | (3,372) | - | - | 607 |
| Sisal agricultural produce at point of harvest | 138,616 | 74,190 | - | (813) | 211,993 |
| Post employment benefit asset | 9,713 | 3,007 | 5,937 | - | 18,657 |
| | 576,725 | 96,814 | 5,937 | (2,544) | 676,932 |
| Deferred tax assets | | | | | |
| Provisions | (95,295) | (6,204) | - | 266 | (101,233) |
| Net deferred tax liability | 481,430 | 90,610 | 5,937 | (2,278) | 575,699 |

| | 1.10.2015 Restated | Charged/ (credited) to profit or loss | Credited to other comprehensive income (loss) | Translation adjustment | 30.9.2016 Restated |
|--|-----------------------|--|--|---------------------------|-----------------------|
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Deferred tax liabilities | | | | | |
| Accelerated tax depreciation | 391,541 | 40,690 | - | (7,814) | 424,417 |
| Horticultural crops | 1,003 | 2,976 | - | - | 3,979 |
| Sisal agricultural produce at point of harvest | 281,429 | (137,348) | - | (5,465) | 138,616 |
| Acquisition of subsidiary | 7,676 | (7,676) | - | - | - |
| Post employment benefit asset | 9,504 | 2,806 | (2,597) | - | 9,713 |
| | 691,153 | (98,552) | (2,597) | (13,279) | 576,725 |
| Deferred tax assets | | | | | |
| Provisions | (90,490) | (6,067) | - | 1,262 | (95,295) |
| Net deferred tax liability | 600,663 | (104,619) | (2,597) | (12,017) | 481,430 |



Notes to the consolidated financial statements *(Continued)*

23. Deferred tax *(continued)*

Company

| | 1.10.2016 Restated | Charged / (credited) to profit or loss | Charged to other comprehensive income/(loss) | 30.09.2017 |
|--|-----------------------|---|---|------------|
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Deferred tax liabilities | | | | |
| Accelerated tax depreciation | 104,832 | 435 | - | 105,267 |
| Sisal agricultural produce at point of harvest | 29,858 | 16,082 | - | 45,940 |
| Post employment benefit asset | 6,580 | 2,041 | 4,019 | 12,640 |
| | 141,270 | 18,558 | 4,019 | 163,847 |
| Deferred tax assets | | | | |
| Provisions | (42,193) | (1,043) | - | (43,236) |
| Net deferred tax liability | 99,077 | 17,515 | 4,019 | 120,611 |

| | 1.10.2015 Restated | Charged / (credited) to profit or loss | Credited to other comprehensive income/(loss) | 30.09.2016 Restated |
|--|-----------------------|---|--|------------------------|
| | Shs'000 | Shs'000 | Shs'000 | Shs'000 |
| Deferred tax liabilities | | | | |
| Accelerated tax depreciation | 98,682 | 6,150 | - | 104,832 |
| Sisal agricultural produce at the point of harvest | 65,912 | (36,054) | - | 29,858 |
| Post employment benefit asset | 6,484 | 1,901 | (1,805) | 6,580 |
| | 171,078 | (28,003) | (1,805) | 141,270 |
| Deferred tax assets | | | | |
| Provisions | (40,022) | (2,171) | - | (42,193) |
| Net deferred tax liability | 131,056 | (30,174) | (1,805) | 99,077 |



Notes to the consolidated financial statements *(Continued)*

24. Post employment benefit obligations/(asset)

| Post employment benefit obligations/ (asset) | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Post employment benefit obligations/ (asset) comprise: | | | | |
| (a) Staff retirement gratuity | 226,708 | 206,287 | 98,379 | 88,460 |
| (b) Defined benefit retirement scheme | (62,194) | (32,375) | (42,134) | (21,933) |

(a) Staff retirement gratuity

A retirement gratuity is awarded to unionised employees after qualifying service and is paid upon the termination of such services or retirement. The movement in the liability during the year is shown below:

| | Group | | Company | |
|---------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| At start of year | 206,287 | 186,599 | 88,460 | 79,667 |
| Charged to profit or loss | 35,997 | 37,092 | 19,319 | 18,120 |
| Utilised during year | (15,188) | (15,626) | (9,400) | (9,327) |
| Translation adjustment | (388) | (1,778) | - | - |
| At end of year | 226,708 | 206,287 | 98,379 | 88,460 |

(b) Defined benefit retirement scheme

The group operates a final salary defined benefit pension scheme for certain employees. The assets of the scheme are held in a separate trustee administered fund. The pension cost to the group is assessed in accordance with the advice of qualified actuaries who carry out a full valuation of the scheme every three years. The next full valuation is due on 1 January 2018.

The amount recognised in the statement of financial position is determined as follows:

| | Group | | Company | |
|--|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Present value of funded obligations | 251,848 | 220,796 | 170,609 | 149,574 |
| Fair value of scheme assets | (334,049) | (285,545) | (226,296) | (193,437) |
| Effect of asset ceiling | 20,007 | 32,374 | 13,553 | 21,930 |
| Net asset in statement of financial position | (62,194) | (32,375) | (42,134) | (21,933) |



Notes to the consolidated financial statements *(Continued)*

24. Post employment benefit obligations/(asset) *(continued)*

(b) Defined benefit retirement scheme *(continued)*

Movements in the group post employment benefit asset in the current year:

| | Group | |
|--|----------------|----------------|
| | 2017 | 2016 |
| | Shs'000 | Shs'000 |
| Opening defined benefit asset | (32,375) | (31,681) |
| Amounts recognised in profit or loss: | | |
| Current service cost net of employees' contributions | 1,896 | 1,890 |
| Interest on obligation | 32,555 | 27,361 |
| Interest on effect of asset ceiling | 4,759 | 4,514 |
| Interest income on plan assets | (42,434) | (36,713) |
| | <hr/> | <hr/> |
| Net credit for the year included in staff costs (Note 7) | (3,224) | (2,948) |
| | <hr/> | <hr/> |
| Employer's contributions | (6,804) | (6,403) |
| Amount recognised in other comprehensive income: | | |
| Actuarial loss – obligation | (2,838) | 477 |
| Return on plan assets (excluding amount in interest cost) | 174 | 12,005 |
| Change in effect of asset ceiling (excluding amount in interest cost) | (17,124) | (3,825) |
| | <hr/> | <hr/> |
| Total amount recognised in other comprehensive income | (19,792) | 8,657 |
| | <hr/> | <hr/> |
| Defined benefit asset at the end of the reporting period | (62,194) | (32,375) |
| | <hr/> | <hr/> |
| Reconciliation of benefit obligation | | |
| Opening benefit obligation | 220,796 | 191,072 |
| Current service cost | 1,896 | 1,890 |
| Interest cost | 32,555 | 27,361 |
| Employee contributions | 3,242 | 3,041 |
| Actuarial (gain)/loss – change of assumptions | (2,838) | 477 |
| Benefits paid | (3,803) | (3,045) |
| | <hr/> | <hr/> |
| Closing benefit obligation | 251,848 | 220,796 |
| | <hr/> | <hr/> |
| Reconciliation of assets | | |
| Opening market value of assets | (285,545) | (254,437) |
| Interest income on plan assets | (42,434) | (36,713) |
| Employer contributions | (6,805) | (6,404) |
| Employee contributions | (3,242) | (3,041) |
| Return on plan assets | 174 | 12,005 |
| Benefits paid | 3,803 | 3,045 |
| | <hr/> | <hr/> |
| Closing market value of assets | (334,049) | (285,545) |
| | <hr/> | <hr/> |



Notes to the consolidated financial statements *(Continued)*

24. Post employment benefit obligations/(asset) *(continued)*

(b) Defined benefit retirement scheme *(continued)*

Movements in the company post employment benefit asset in the current year:

| | Company | |
|--|----------------|----------------|
| | 2017 | 2016 |
| | Shs'000 | Shs'000 |
| Opening defined benefit asset | (21,933) | (21,613) |
| Amounts recognised in profit or loss: | | |
| Current service cost net of employees' contributions | 1,284 | 1,280 |
| Interest on obligation | 22,054 | 18,535 |
| Interest on effect of asset ceiling | 3,224 | 3,058 |
| Interest income on plan assets | (28,746) | (24,870) |
| | ----- | ----- |
| Net credit for the year included in staff costs | (2,184) | (1,997) |
| | ----- | ----- |
| Employer's contributions | (4,619) | (4,338) |
| Amount recognised in other comprehensive income | (13,398) | 6,015 |
| | ----- | ----- |
| Defined benefit asset at the end of the reporting period | (42,134) | (21,933) |
| | ----- | ----- |

The above amounts are determined by apportioning the totals for the group scheme on the basis of aggregate contributions paid.



Notes to the consolidated financial statements *(Continued)*

24. Post employment benefit obligations/(asset)*(Continued)*

(b) Defined benefit retirement scheme (continued)

The following assumptions represent management's best estimate of long-term expectation.

| | 2017 | 2016 |
|----------------------------|--------|--------|
| - discount rate | 13.70% | 14.70% |
| - future salary increases | 10.0% | 10.0% |
| - future pension increases | 0% | 0% |

Other disclosures

Characteristics and Risks of the Scheme:

The Scheme is of a defined benefit nature (i.e. salary and service related). Therefore one of the main risks relating to the benefits under the Scheme is the rate of salary growth. As the benefits are based on the final salary, any changes in salary that differ from the salary escalation rate assumed will have a direct bearing on the benefits paid and the present value of the benefit obligation under the scheme. The Company's experience with respect to pre-retirement exit experience, actual ages of retirement and mortality will also impact the benefits payable under the Scheme, when compared with the assumption made. The Scheme is registered under irrevocable trust with the Retirement Benefits Authority. The Retirement Benefits Act, 1997 and Regulations under the Act require the Scheme to maintain a funding level of 100%. Where the funding level is below, such deficits are required to be amortised over a period not exceeding 6 years.

Asset ceiling

The Regulations require that, in the event of a winding up of the Scheme, any surplus, after recognition of the benefit arising from reduced employer contributions available to the group as a result of the scheme being in an actuarial surplus position, is to be shared on an equal basis between the members of the scheme and the sponsor. The potential effect of this is reflected in the asset position at the end of the financial period.

Sensitivity of the Results:

The results of the actuarial valuation will be more sensitive to changes in the financial assumption than changes in the demographic assumptions. In preparing the sensitivity analysis of the results to the discount rate used, the actuaries have relied on the calculations of the duration of the liability. Based on this methodology, the results of the sensitivity analysis are summarised in the table below:

Present value of obligation

2017

| Ksh'000 | Ksh'000 |
|----------------------------------|-------------------------------|
| Current Discount Rate (13.7%) | Discount Rate – 1% (12.7%) |
| 251,800 | 257,300 |

2016

| Ksh'000 | Ksh'000 |
|----------------------------------|-------------------------------|
| Current Discount Rate (14.7%) | Discount Rate – 1% (13.7%) |
| 220,800 | 222,200 |



Notes to the consolidated financial statements (Continued)

24. Post employment benefit obligations/(asset)(Continued)

(b) Defined benefit retirement scheme (Continued)

Since the bulk of the benefits payable under the Scheme are salary related, the sensitivity of the liability to a change in the salary escalation assumption is not expected to be materially different. However, the impact of a change in salary escalation is expected to be less than the impact of a change in the discount rate as a portion of the liabilities (for example the liability in respect of pensions in payment and deferred pensioners) would not be affected by a change in the salary escalation rate.

Effect on Company Cashflows:

The Scheme is funded and therefore benefits are paid from Scheme assets as and when they arise. The Company is required to contribute to the Scheme in respect of the accrual of new benefits and towards any deficit that may arise. As the Scheme is closed, the cost of accrual of new benefits may rise over time with the ageing of the active population. Poor experience of the Scheme may also result in additional funding requirements towards any deficit that arises.

Maturity Analysis of the Liability:

The weighted average duration of the liability as at 30 September 2017 is 2.2 (2016: 2.6)

Scheme assets

The scheme assets are managed by ICEA Lion Asset Management Limited. The composition of the assets was as follows:

| | 2017 Shs'000 | % | 2016 Shs'000 | % |
|--------------------------------------|-----------------|-------|-----------------|-------|
| Government securities | 154,275 | 46.2 | 134,942 | 47.3 |
| Quoted equities | 91,544 | 27.4 | 79,772 | 27.9 |
| Commercial paper and corporate bonds | 34,806 | 10.4 | 34,772 | 12.2 |
| Fixed deposits | 52,081 | 15.6 | 34,336 | 12.0 |
| Cash and contributions due | 1,343 | 0.4 | 1,723 | 0.6 |
| | 334,049 | 100.0 | 285,545 | 100.0 |

Other post employment benefit obligations

The group and company also contributes to a defined contribution retirement benefit scheme for certain non-unionisable employees. The contributions which have been charged to profit or loss are as below:

| | Group | | Company | |
|-------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Defined contribution benefit scheme | 4,386 | 3,928 | 2,476 | 2,306 |

The group and company also make contributions to a statutory provident fund, the National Social Security Fund. Contributions are determined by local statute and are shared between the employer and employee. The contributions which have been charged to profit or loss are as below:

| | Group | | Company | |
|-------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| National Social Security Fund | 40,474 | 39,873 | 2,978 | 3,508 |



Notes to the consolidated financial statements *(Continued)*

25. Payables and accrued expenses

| Payables and accrued expenses | Group | | Company | |
|---|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Trade payables | 63,747 | 86,935 | 17,833 | 15,224 |
| Amount due to related parties (Note 29 (iv) & (v)) | 10,009 | 10,742 | 2,457 | 1,999 |
| Amounts due to group companies (Note 29 (v)) | - | - | 14,912 | 25,250 |
| Provision for leave pay | 34,738 | 35,381 | 14,916 | 14,617 |
| Accrued expenses | 25,364 | 26,067 | 3,997 | 8,899 |
| Other payables | 43,310 | 36,042 | 27,401 | 22,020 |
| | <u>177,168</u> | <u>195,167</u> | <u>81,516</u> | <u>88,009</u> |

The payables and accrued expenses are short-term and hence the impact of discounting would be insignificant, thus the carrying amounts approximate to the fair value.

26. Contingent liabilities

The group companies are defendants in various legal actions relating to industrial accidents. In the opinion of the directors, the outcome of such actions will not give rise to any significant losses as appropriate insurance is in place.

The NSSF Act No 45 of 2013 mandates higher rates of contributions to the Kenyan National Social Security Fund for both employees and employers. These were to take effect from 1 June 2014. However, the relevant sections of the Act were stayed by a Court Order. As the date and effects of implementation of the Act are uncertain, no provision for any additional liability has been provided for in these financial statements.



Notes to the consolidated financial statements *(Continued)*

27. Commitments

Capital commitments

Commitments for capital expenditure at the end of the reporting period which were not recognised in the financial statements were:

| | Group | | Company | |
|-------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Authorised and contracted for | 46,021 | 33,789 | - | 6,136 |

Operating lease commitments

The future minimum lease payments under non-cancellable operating leases are as follows:

| | Group | | Company | |
|-----------------------|-----------------|-----------------|-----------------|-----------------|
| | 2017 Shs'000 | 2016 Shs'000 | 2017 Shs'000 | 2016 Shs'000 |
| Not later than 1 year | 6,597 | 5,759 | 4,992 | 4,892 |
| Between 2 and 5 years | 14,625 | 19,437 | 14,625 | 19,437 |
| Over 5 years | - | - | - | - |
| | 21,222 | 25,196 | 19,617 | 24,329 |

The lease expenditure charged to profit or loss during the year is disclosed in Note 6.



Notes to the consolidated financial statements *(Continued)*

28(a). Note to the consolidated statement of cash flows

| | Group | |
|---|----------------|-----------------------------|
| | 2017 | 2016 |
| | Shs'000 | Restated Shs'000 |
| Reconciliation of profit before tax from continuing and discontinued operations to net cash generated from operations | | |
| Profit before tax from continuing operations | 1,303,872 | 2,092,761 |
| Adjustment for: | | |
| Defined benefit retirement scheme credit recognised in profit for the year (Note 24 (b)) | (3,224) | (2,948) |
| Employer's contributions to defined benefit scheme (Note 24 b)) | (6,804) | (6,403) |
| Finance costs recognised in the profit for the year | 102 | 20 |
| Interest receivable recognised in the profit for the year | (58,199) | (32,038) |
| Depreciation of property, plant and equipment (Note 12) | 288,106 | 265,328 |
| Depreciation of investment property (Note 14) | 140 | 72 |
| Fair value adjustment of biological assets (Note 13) | (236,060) | 447,907 |
| Profit on sale of property, plant and equipment | (6,407) | (5,594) |
| Profit on sale of subsidiary (Note 21 (c)) | - | (337,983) |
| Profit on sale of land (Note 21 (d)) | (140,040) | (442,229) |
| Loss from discontinued operations | - | (5) |
| | <hr/> | <hr/> |
| Operating profit before working capital changes | 1,141,486 | 1,978,888 |
| Working capital changes | | |
| - receivables and prepayments | 510,184 | (616,439) |
| - inventories | 175,009 | (250,233) |
| - payables and accrued expenses | (17,371) | 25,927 |
| - post employment benefit obligations | 20,809 | 21,466 |
| | <hr/> | <hr/> |
| Net cash generated from continuing and discontinued operations | 1,830,117 | 1,159,609 |
| | <hr/> <hr/> | <hr/> <hr/> |



Notes to the consolidated financial statements *(Continued)*

28. (b) Note to the company statement of cash flows

| | Company | |
|--|----------------|-----------------------------|
| | 2017 | 2016 |
| | Shs'000 | Restated Shs'000 |
| Reconciliation of profit before tax to net cash generated from operations | | |
| Profit before tax | 1,012,312 | 1,963,194 |
| Adjustments for: | | |
| Defined benefit scheme credit recognised in profit for the year (Note 24(b)) | (2,184) | (1,997) |
| Employer's contributions to defined benefit retirement scheme (Note 24(b)) | (4,619) | (4,338) |
| Interest receivable recognised in profit for the year | (49,734) | (25,869) |
| Depreciation of property, plant and equipment (Note 12) | 73,889 | 70,139 |
| Depreciation of investment properties (Note 14) | 140 | 72 |
| Profit on sale of property, plant and equipment | (3,496) | (4,505) |
| Profit on sale of subsidiary (Note 21(c)) | - | (427,598) |
| Profit on sale of land (Note 21(d)) | (140,040) | (442,229) |
| Fair value adjustment of sisal agricultural produce | (53,606) | 120,182 |
| | <hr/> | <hr/> |
| Operating profit before working capital changes | 832,662 | 1,247,051 |
| Working capital changes | | |
| - receivables and prepayments | 388,267 | (500,974) |
| - inventories | 35,807 | (71,650) |
| - payables and accrued expenses | (6,493) | (444,401) |
| - post employment benefit obligations | 9,919 | 8,793 |
| | <hr/> | <hr/> |
| Net cash generated from operations | 1,260,162 | 238,819 |
| | <hr/> <hr/> | <hr/> <hr/> |



Notes to the consolidated financial statements *(Continued)*

29. Related party transactions

The parent company is REA Trading Limited which owns 96% of the company's shares.

REA Trading Limited and Wigglesworth & Company Limited – UK are related parties by virtue of their connection with the Robinow family.

Sales of sisal fibre and yarns to Wigglesworth & Company Limited – UK are contracted at market prices for East African fibres and yarns.

Mr. Oliver Fowler is a partner of Kaplan & Stratton. The fees paid to that firm in respect of legal work were calculated at standard charging rates.

Afchem Limited is controlled by Neil Cuthbert and family members. Fees charged to the company are comparable to market rates.

A director of a subsidiary company is a director of Chequered Flag Limited.

The following transactions were carried out with related parties during the year:

(i) Sales of goods and services

| | Group | |
|---|----------------|----------------|
| | 2017 | 2016 |
| | Shs'000 | Shs'000 |
| Wigglesworth & Company Limited – UK | | |
| Sale of sisal fibre and yarns | 2,958,932 | 3,481,890 |
| Afchem Limited – Management Services | 240 | 240 |
| REA Trading Limited - Interest receivable | 6,941 | - |
| | 2,966,113 | 3,482,130 |
| | 2,966,113 | 3,482,130 |

(ii) Purchase of management and legal services

| | | |
|------------------------|--------|-------|
| Kaplan & Stratton | 2,747 | 9,289 |
| REA Trading Limited | 8,231 | - |
| Chequered Flag Limited | 134 | 272 |
| | 11,112 | 9,561 |
| | 11,112 | 9,561 |

(iii) Key management compensation

Remuneration paid to directors and key management staff was as follows:

| | | |
|--|---------|---------|
| Salaries and other short term benefits | 121,975 | 114,293 |
| Post employment benefits | 1,394 | 1,287 |
| Directors fees | 3,480 | 3,120 |
| | 126,829 | 118,700 |
| | 126,829 | 118,700 |



Notes to the consolidated financial statements *(Continued)*

29. Related party transactions *(Continued)*

| | Group | |
|---|----------------|----------------|
| | 2017 | 2016 |
| | Shs'000 | Shs'000 |
| (iv) Outstanding balances | | |
| Current receivables (Note 19) | | |
| Wigglesworth & Company Limited – UK | 224,752 | 298,232 |
| Afchem Limited | 26 | 209 |
| REA Trading Limited | 158,285 | - |
| | 383,063 | 298,441 |
| | 383,063 | 298,441 |
| Current payables (Note 25) | | |
| Wigglesworth & Company Limited - UK | 9,949 | 10,726 |
| Chequered Flag Limited | 60 | 16 |
| | 10,009 | 10,742 |
| | 10,009 | 10,742 |
| (v) Outstanding balances | | |
| Current receivables (Note 19) | | |
| Amounts due from group companies | | |
| Amboni Plantations Limited | 1,344 | 8,568 |
| Amboni Spinning Mill Limited | - | 2,538 |
| Wigglesworth Exporters Limited | 7,506 | 6,333 |
| Dwa Estate Limited | 122,300 | - |
| | 131,150 | 17,439 |
| | 131,150 | 17,439 |
| Amount due from related parties | | |
| Wigglesworth & Company Limited – UK | 96,278 | 68,927 |
| Afchem Limited | 26 | 209 |
| REA Trading Limited | 158,285 | - |
| | 254,589 | 69,136 |
| | 254,589 | 69,136 |

The amount due from REA Trading Limited relates to an unsecured short term loan. Interest is charged upon the loan at a rate of 3% per annum.



Notes to the consolidated financial statements *(Continued)*

29. Related party transactions *(Continued)*

| Related party transactions (continued) | Company | |
|---|----------------|----------------|
| | 2017 | 2016 |
| (v) Outstanding balances (continued) | Shs'000 | Shs'000 |
| Current payables (Note 25) | | |
| Amounts due to group companies | | |
| Amboni Spinning Mill Limited | 14,912 | - |
| Dwa Estate Limited | - | 25,250 |
| | <hr/> | <hr/> |
| | 14,912 | 25,250 |
| | <hr/> | <hr/> |
| Amount due to related parties | | |
| Wigglesworth & Company Limited – UK | 2,413 | 1,999 |
| Chequered Flag Limited | 44 | - |
| | <hr/> | <hr/> |
| | 2,457 | 1,999 |
| | <hr/> <hr/> | <hr/> <hr/> |

The outstanding balances arise from services and goods received and rendered, temporary advances and expenses paid by related parties and group companies on behalf of each other.



Proxy Form

I/We _____

of _____

being a Member/Members of the above named company, hereby appoint _____

or failing him Chairman of the meeting as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting of the Company to be held on the 23rd March 2018 and at any adjournment thereof.

Signature _____ Date _____ 2018

This form is to be used* in favour of/against the resolutions. Unless otherwise instructed the proxy will vote as he thinks fit.

* Strike out whichever is not desired.

Notes:

1. To be valid this proxy must be returned to The Secretary, Rea Vipingo Plantations Limited, 1st Floor, Block D, Wilson Business Park, Wilson Airport, P.O. Box 17648, Nairobi – 00500 so as to arrive no later than 10.00 a.m. on Wednesday 21st March 2018.
2. In the case of a corporation this proxy must be under its common seal or under the hand of an officer duly authorised in writing.

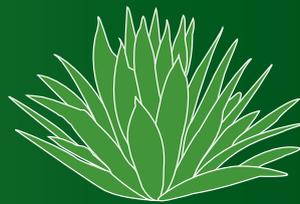
First Fold

Second Fold

*The Secretary
REA Vipingo Plantations Limited
P.O.Box 17648-00500
Nairobi,
Kenya*

Third Fold and tuck in edge

First Fold



REA VIPINGO PLANTATIONS LIMITED
Head Office, P. O. Box 17648 Nairobi 00500 Kenya
Telephone: +254 (20) 6007091 Fax: +254 (20) 600 7116
Email: info@reavipingo.co.ke
www.reavipingo.com